

Director Access International - Cardio Pipeline

Job ID
REQ-10070547
Июн. 01, 2026
Швейцария

Сводка

Step into a pivotal role where your leadership can directly shape how breakthrough cardiovascular innovations reach patients worldwide.

As Director Access International – Cardio Pipeline, you will set a bold strategic direction, transforming scientific advances into clear, compelling value for payers and healthcare systems. You'll inspire and unite cross-functional and country teams, championing access solutions that accelerate affordability, broaden impact, and redefine what's possible for patients and health systems.

Here, your vision, influence, and enterprise mindset will help build an integrated access strategy that truly moves the needle — for Novartis, for partners, and most importantly, for the people we serve.

#LI-Hybrid
Location: Basel, Switzerland

About the Role

Key Responsibilities:

- Lead creation and execution of integrated international access strategies across the full development-to-commercial continuum.
- Shape compelling payer and healthcare-system value propositions grounded in strong scientific and access-relevant evidence.
- Represent Access internally and externally, influencing strategic discussions and strengthening Novartis' international access agenda.
- Embed access insights into Target Product Profiles, clinical plans, and integrated evidence plans to guide asset decision-making.
- Partner with Commercial Launch Strategy, Pricing, and Therapeutic Areas to co-create robust international pricing strategies and guidance.
- Ensure timely, high-quality access input into Integrated Product Strategy, business development assessments, and indication sequencing.
- Collaborate with Health Economics and cross-franchise teams to align evidence priorities with key market needs.
- Anticipate shifts in priority markets and health-technology-assessment archetypes to model future access assumptions and recommendations.
- Build strong cross-functional and external partnerships to enable innovative, scalable access solutions.
- Champion an enterprise approach, connecting countries and functions to deliver consistent, high-impact access strategies.

Essential requirements:

- Minimum five years of experience in market access roles with demonstrated strategic impact.
- Minimum two years of global or outside-United-States regional experience.
- Experience working early in the medicine development lifecycle with strong understanding of evidence needs.
- Proven experience supporting successful product launches in international markets.
- Demonstrated ability to influence and collaborate across complex, cross-functional and matrix organizations.
- Experience driving commercial strategy informed by market access, health economics, outcomes research, or pricing expertise.
- Strong communication skills with ability to engage diverse stakeholders and drive alignment.
- Advanced degree preferred, including Master of Business Administration, Doctor of Medicine, or Registered Pharmacist qualification.

Desirable requirements:

- Experience in the relevant therapeutic area, bringing insights that strengthen access strategy, evidence needs, and market understanding.
- Proven leadership impact, demonstrating the ability to influence diverse stakeholders, balance strategic and operational priorities, and drive innovative, enterprise-minded solutions.

Location: This role is based in Basel, Switzerland.

Benefits: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: [Novartis Life Handbook](#)

Commitment to Diversity & Inclusion: Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

Accessibility and accommodation: Novartis is committed to working with and providing reasonable accommodation to all individuals. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to receive more detailed information about the essential functions of a position, please send an e-mail to inclusion.switzerland@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally. [Read our handbook \(PDF 30 MB\)](#)

Дивизион
International
Business Unit

Marketing
Место
Швейцария
Сайт
Basel (City)
Company / Legal Entity
C028 (FCRS = CH028) Novartis Pharma AG
Functional Area
Market Access
Job Type
Full time
Employment Type
Regular
Shift Work
No

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