

Director, Marketing Strategy - Multiple Sclerosis

Job ID
REQ-10071387
фев 10, 2026
США

Сводка

#LI-Hybrid

Join Novartis as the Director, Marketing Strategy - Multiple Sclerosis and have the opportunity to be responsible for conducting strategic planning, driving implementation, and executing integrated marketing strategies (Patient and HCP), marketing mix, and operational plans in service of an upcoming anticipated launch. As a master of several marketing domains, this individual will closely partner with cross-functional and extended team members to translate product strategy into HCP and patient concepts, deliver on key business objectives/priorities and establish brand positioning. The Director, Marketing Strategy will be responsible for identifying, testing, and validating creative concepts, messaging architecture, and creating orchestrated and integrated campaigns grounded in deep human insights. This role will identify, share and embed best practices across the Integrated Marketing Organization to improve impact, relevance and creative effectiveness.

This position will be located in East Hanover, NJ and will not have the ability to be located remotely. Please note that this role would not provide relocation, and only local candidates will be considered. This position will require 25% travel as defined by the business (domestic and/or international).

About the Role

Key Responsibilities:

- Lead the development and execution of a cohesive and integrated brand marketing strategy and campaign grounded in customer insights.
- Identify and recommend priority activities that drive customer (HCP and patient) behavior change and market performance
- Partner with the Executive Director to inform budget and resource requirements for achieving marketing strategies.
- Collaboratively develop lead assets for HCP and patient marketing by working with marketing and cross-functional teams.
- Support field strategy alignment and coordination with Customer Engagement.
- Develop and operationalize creative concepts including content strategy, core claims, and assets, and support their shepherding through MLR.
- Collaborate efficiently and effectively with agency partners, peers, and team members to facilitate achievement of objectives and foster experimentation.
- Drive a curious, inspired, and unbossed culture through collaboration and accountability, influencing and leading complex change.
- Establish benchmarks for success in partnership with IDS and recommend priority activities grounded in analytical results.

Essential Requirements:

- Bachelor's/undergraduate degree required; MBA in Marketing or a related field preferred
- Minimum of 8 years of experience in commercial Marketing with multi-functional experience in Pharmaceutical or Healthcare or Consumer Packaged goods preferred
- Demonstrated experience in utilizing data, insights, analytics, and behaviors into optimizing marketing performance and outcomes.
- Experience in supporting high performing brands in highly competitive categories within the US; recent launch experience for blockbuster specialty treatments preferred
- Strong cross-functional leadership and ability to collaborate effectively with various stakeholders and teams including General Management, Communications, Legal, Regulatory, Compliance and Global
- Excellent written and oral communication skills with the ability to effectively communicate complex ideas and information to a range of audiences and stakeholders
- Detail-oriented with the ability to manage multiple tasks, priorities and deadlines
- Strong track record of developing talent and building high performing teams
- Understanding of complex brands within a specialty distribution.
- Ability to navigate regulatory, compliance, and legal environments to launch new programs.

Desirable Requirements:

- Experience in all aspects of marketing across the early product lifecycle (pre-launch and launch) preferred.
- Familiarity with agile approaches to marketing strategy and execution.

Novartis Compensation Summary:

The salary for this position is expected to range between \$185,500 and \$344,500 per year.

The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors.

Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards.

US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally. [Read our handbook \(PDF 30 MB\)](#)

EEO Statement:

The Novartis Group of Companies are Equal Opportunity Employers. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, sex, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status.

Accessibility & Reasonable Accommodations

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to us.reasonableaccommodations@novartis.com or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Дивизион

US

Business Unit

Marketing

Место

США

Состояние

New Jersey

Сайт

East Hanover

Company / Legal Entity

U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Functional Area

Маркетинг

Job Type

Full time

Employment Type

Regular

Shift Work

No

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