

## Director Operations, Value & Access (BSI)

Job ID  
REQ-10072364  
апр 29, 2026  
Индия

### Сводка

Lead operational activities and transformation initiatives within Access Excellence, influence and facilitate decision making amongst senior Value & Access stakeholders, including LT. Ensure alignment of V&A and Access Excellence functional strategies and priorities, by designing and communicating the E2E action plans across all critical areas and ensure adoption and adherence by the V&A stakeholders. Responsible for implementation of trainings (as designed by functional teams) that enable faster on-boarding; on-the-job training; and continuous skill enhancements. Coordinate regular governance meetings for reviewing and endorsing continuous improvement and strategic initiatives.

### About the Role

**Location – Hyderabad #LI Hybrid**

#### Key Responsibilities:

- Lead the development and consolidation of the components of the Access excellence projects & strategy, including technology strategy, workforce and supplier management strategy, associate engagement, upskilling and communication strategy
- Influence strategic decisions with data-based insights, proactively identifying and analyzing the impact of new trends in the Access Excellence ecosystem.
- Develop and execute strategic initiatives spanning across productivity, capability building, workforce and business strategy.
- Act as a senior strategic assistant for the Access Excellence head by providing up-to-date reporting, business and market trends analysis on the topics of interest.
- Drive the cross functional culture change and change management agenda.
- Works with respective functional managers in their area to drive over-arching operational excellence programs
- Monitors and tracks KPIs for Access Excellence in line with wider organization needs
- Accountable for the adherence to processes/guidelines/SOPs and ensure inspection and audit readiness of all relevant documents for her/his assigned team
- Contributes to building integrated V&A function across V&A sites
- Complies with and support group's project management tool, standards and policies.
- Supports NVS stakeholders in co-designing processes/guidelines/SOPs and ensure inspection and audit readiness of all V&A services
- Maintains audit, SOP and training compliance

#### Essential Requirements:

- Post-graduate degree (Masters or PhD) in relevant discipline (including health economics, epidemiology, health services research, public health, or business management)
- Pharmaceutical domain knowledge
- MS-Office skills (MS-Excel, MS-Word, and MS-Power-point)
- 10-12 years conducting Operational Excellence / activities for pharmaceutical products in pharma industry, contract research organization, or academic institute; or experience in a closely related discipline within the pharma industry (e.g. clinical research, statistics, epidemiology, pricing analytics)
- Ability to work, prioritize, and drive projects independently
- Proven leadership (people management and project management)

#### Commitment to Diversity and Inclusion:

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

#### Accessibility and accommodation:

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to [diversityandincl.india@novartis.com](mailto:diversityandincl.india@novartis.com) and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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Business Unit  
Marketing  
Место  
Индия  
Сайт  
Hyderabad (Office)

Company / Legal Entity  
IN10 (FCRS = IN010) Novartis Healthcare Private Limited  
Functional Area  
Market Access  
Job Type  
Full time  
Employment Type  
Regular  
Shift Work  
No

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