

# Site Partnership Manager, Study and Site Operations. - 12 Month Fixed Term Contract

Job ID  
REQ-10072471  
апр 09, 2026  
Великобритания

## Сводка

The Study & Site Operations; Site Partnership Manager optimizes the cooperation with selected trial sites, considered key accounts for Novartis with huge potential to significantly contribute to the portfolio execution, aiming to improve performance in clinical studies regarding patient numbers, timelines, data flow and quality and thus establishes Novartis as partner of choice in clinical trials.

## About the Role

This is a field based role. Novartis are unable to offer to relocation for this role. Please only apply if the location is suitable for you.

### Key responsibilities but not limited to:

- Responsible for key account network within the country/extended country group (OPCs & satellite countries)
- Defines tailored engagement model with assigned sites according to local and structural needs of these sites
- Prepares and implements Site Partnership Strategy Plans in cooperation with assigned accounts
- Defines measures of success for each site in scope (e.g., % increase in portfolio volume, patient density, start-up, and contracting timelines)
- Single point of contact for all relevant stakeholders (e.g., departments heads, investigators, pharmacists, clinic administration) across all therapeutic areas at assigned sites regarding all study overarching topics
- Communicates Novartis standards & expectations for future collaboration Supports feasibility process in close cooperation with Feasibility Manager Supports and optimizes early site engagement, speed of site initiation readiness as well as achievement of committed patient numbers in the assigned sites Responsibility to analyze all information regarding the assigned sites, to oversee all study activities and to survey sites' strengths, areas of improvement and capacities
- Support sites in developing network with other departments to improve study start-up, patient management and recruitment
- Support negotiation of study fees, contracts, contract templates and master templates as applicable

### Essential Requirements:

- Degree in scientific or health discipline required and an advanced degree with clinical trial experience and/or project management (preferred)
- MSL or Medical Affairs background
- Strong NHS system knowledge and an informed perspective on current and emerging challenges impacting the UK clinical trial landscape
- Experience in clinical research in a role that oversees (project management) and/or with monitoring clinical trials

### Desirable requirements:

- Strong experience in clinical research in the UK
- Capable of leading in a matrix environment, without direct reports
- Demonstrated ability / mindset to think strategically, identifying and assessing complex situations in the healthcare sector and devising plans that align with the organization's long-term vision and goals.
- Understanding of all aspects of clinical drug development with particular emphasis on study execution.
- Strong stakeholder management skills
- Excellent influencing and presentation skills
- Demonstrated negotiation and conflict resolution skills both internal and external (site relationships)

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?  
<https://www.novartis.com/about/strategy/people-and-culture>

**Benefits and Rewards:** Learn about all the ways we'll help you thrive personally and professionally.  
[Read our handbook \(PDF 30 MB\)](#)

Дивизион  
Development  
Business Unit  
Development  
Место  
Великобритания  
Сайт  
Field Force (England / Wales)  
Company / Legal Entity  
GB16 (FCRS = GB016) Novartis Pharmaceuticals UK Ltd.  
Functional Area  
Research & Development  
Job Type  
Full time  
Employment Type  
Regular

Shift Work

No

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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2. [https://www.novartis.com/sites/novartis\\_com/files/novartis-life-handbook.pdf](https://www.novartis.com/sites/novartis_com/files/novartis-life-handbook.pdf)
3. [https://novartis.wd3.myworkdayjobs.com/en-US/Novartis\\_Careers/job/Field-Force-England--Wales/Site-Partnership-Manager--Study-and-Site-Operations---12-Month-Fixed-Term-Contract\\_REQ-10072471-1](https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Field-Force-England--Wales/Site-Partnership-Manager--Study-and-Site-Operations---12-Month-Fixed-Term-Contract_REQ-10072471-1)
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