

## Senior Manager, HEOR Product Lead

Job ID  
REQ-10072697  
Июн. 17, 2026  
США

### Сводка

#LI-Remote

This position can be based remotely anywhere in the U.S. (there may be some restrictions based on legal entity). Please note that this role would not provide relocation as a result. The expectation of working hours and travel (domestic and/or international) will be defined by the hiring manager.

Novartis is unable to offer relocation support: please only apply if accessible.

Company will not sponsor visas for this position.

The HEOR Senior Manager is responsible for the development and execution of robust health economics and outcomes research strategies and studies for therapeutic area products. This position will support developing product value propositions and HEOR evidence plans that addresses product differentiation, optimize commercialization and market access for products in different stages of their product lifecycle. The individual will be a strategic partner for medical, commercial, and access colleagues. This role will require proactive participation in cross-functional team discussions, demonstration of strong leadership and strategic thinking in the areas of observational research, real-world evidence, economic modeling, patient reported outcomes, patient preference studies, registries, for both regulatory and payer decision-making. The individual will collaborate with other senior members of the team supporting HEOR activities.

### About the Role

#### Key Responsibilities

- Represent HEOR function in Medical Strategy Teams for developing medical and HEOR strategies – integrated evidence plans, to demonstrate the value of products to payers, population health decision-makers and patients.
- Proactively generate and communicate evidence necessary to optimize patient access and value of Novartis products in the US market.
- Be visible as internal SME for providing critical inputs into product value proposition, evidence generation, field communication tools, market access strategies.
- Exhibit medical leadership in strategic alignment with other areas and proactively propose new impactful ideas in cross-functional teams.
- Manage multiple HEOR projects, associated budgets and external & internal partners, while ensuring a high level of scientific rigor and alignment with stakeholders.
- Build robust external institutional and individual level partnerships as needed.
- Effectively communicate impactful research to diverse audiences.
- Publish and present impactful research at scientific conferences and forums.
- Business Partnering – Effectively partner with internal stakeholders, such as RWE, VELs, Medical Affairs, Commercial, Market Access, Scientific Communications, Medical Information, at strategic and tactical levels to shape research partnerships; generate and disseminate robust HEOR findings in support of external stakeholders including SOCs and payers.
- AI Fluency & Digital Enablement - Leverages AI tools to streamline tasks, generate content, and support decision-making, demonstrating practical fluency in prompting, interpreting, and refining AI outputs to improve work quality and efficiency.

#### Essential Requirements

- An advanced degree (master's or doctorate) in health economics, statistics, epidemiology, health policy or related field is required.
- A minimum of 2 years experience in the pharma or healthcare sector, preferably in health economics, market access or related functions/fields is required.
- Expert knowledge of Health Economics, Outcomes Research, and Real-World Evidence including study design, methodologies, economic modeling, data sources and analyses is required.
- Deep knowledge of US healthcare financing and delivery system, US payer environment, evolving trends and competitive landscape is required.

#### Desirable Requirements

- PhD or PharmD with strong focus in Health Economics, Public Health, Epidemiology or related field preferred.

#### Novartis Compensation Summary

The salary for this position is expected to range between \$126,000 - \$234,000 per year.

The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors.

Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards.

US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves.

To learn more about the culture, rewards and benefits we offer our people [click here](#).

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

**Benefits and Rewards:** Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

**EEO Statement:**

The Novartis Group of Companies are Equal Opportunity Employers. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, sex, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status.

**Accessibility & Reasonable Accommodations**

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to [us.reasonableaccommodations@novartis.com](mailto:us.reasonableaccommodations@novartis.com) or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Дивизион

US

Business Unit

General Management

Место

США

Состояние

Remote, US

Сайт

Remote Position (USA)

Company / Legal Entity

U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Functional Area

Market Access

Job Type

Full time

Employment Type

Regular

Shift Work

No

Job ID

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