

# Brand Associate

Job ID  
REQ-10074099  
апр 17, 2026  
Мексика

## Сводка

Act as a strategic and analytical partner to the Therapeutic Area, enabling high quality business decisions through performance analysis, market insights, and execution support.

This role bridges strategy and execution, supporting both the Therapeutic Area Head and the Marketing Head by translating strategic priorities into actionable insights, disciplined follow up, and strong performance monitoring.

## About the Role

### Key Responsibilities

#### 1. Strategic & Performance Analytics (Core Accountability)

- Analyze TA and brand performance (sales, market share, growth, ROI, and key KPIs).
- Generate **actionable insights** from internal and external data sources (e.g., IQVIA, CRM, field force data, campaign analytics).
- Prepare analytical inputs for **Business Reviews, TA reviews, OBP cycles, and planning processes**
- Identify risks, opportunities, and market trends impacting TA strategy and execution.

#### 2. Brand & Therapeutic Area Strategy Enablement

- Support the Marketing Head and TA Head in **translating TA strategy into tactical and operational plans**
- Contribute to the development, tracking, and follow-up of the **One Brand Plan (OBP)** from an analytical perspective.
- Support **prioritization, segmentation, targeting, and resource allocation** discussions.

#### 3. Cross-Functional Execution Support

- Collaborate closely with **Sales, Medical, Value & Access, and Execution Excellence** to ensure aligned execution.
- Provide analytical support to **pre-launch, launch, and post-launch activities**.
- Ensure consistency of insights, priorities, and performance narratives across functions within the TA.

#### 4. Governance, Planning & Follow-up

- Prepare **executive-ready materials** for TA governance forums (TA meetings, LT reviews, regional touchpoints).
- Track agreed priorities, milestones, and KPIs defined by the TA leadership.
- Ensure clarity, quality, and consistency of information presented to senior stakeholders.

#### 5. Continuous Improvement & Capability Enablement

- Promote a **data-driven mindset** within the Therapeutic Area.
- Propose improvements to dashboards, reports, and analytical tools.
- Partner with **Integrated Insights and Execution Excellence** to continuously evolve analytical capabilities.

## Requirements

- 1-2 years of experience in marketing plus pharma experience
- Bachelor's degree in marketing, administration or related
- Advanced English

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Дивизион  
International  
Business Unit  
Marketing  
Место  
Мексика  
Сайт  
INSURGENTES  
Company / Legal Entity  
MX06 (FCRS = MX006) Novartis Farmacéutica S.A. de C.V.  
Functional Area  
Маркетинг  
Job Type  
Full time

Employment Type

Regular

Shift Work

No

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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