

BSI Associate Director, Early Assets & Analytics

Job ID
REQ-10076467
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Индия

Сводка

Associate Director, Early Assets & Analytics
#LI-Hybrid

Location: Hyderabad

The Associate Director, Early Assets & Analytics is responsible for leading a dedicated early assets & TA analytics team within BSI that supports early-stage assets (pre-TDP) and analytics across the IV&A value chain. Support the development of forward-looking access strategies for early pipeline assets and relevant analytics. Enable evidence-based decision making by translating epidemiology, payer dynamics, pricing benchmarks and competitive intelligence into actionable recommendations for asset access strategy.

About the Role

Major Accountabilities

Early Assets & Analytics Leadership:

- Support analytics for early pipeline assets, including market, access, and early pricing hypotheses.
- Support scenario modeling and analytics to develop early assets access strategy.
- Identify access risks and opportunities for top 3 markets.
- Support TA access teams to inform target product profiles (TPP) with pricing and reimbursement considerations
- Assess and analyze payer evidence of expectations, unmet needs and value story potential.
- Support development of access assumptions for forecasting e.g. Epi and patient flows, competitive landscape analytics, P&R scenarios, leverage available real-world data from analogs to strengthen assumptions
- Support development of early price corridors using analogs, benchmarks and value-based frameworks
- Drive standardization of analytics frameworks and tools
- Translate complex and uncertain early-asset data into clear, executive-ready insights.

Cross-functional Strategic Decision Support:

- Act as a analytics partner to TA Access, Pricing, .
- Ensure early access and pricing considerations are embedded upstream in early asset strategies.
- Support co-ordination of analysis across BSI V&A team for early assets (i.e. HEOR)

Analytics Quality & Ways of Working:

- Define fit-for-purpose analytics methodologies for early assets a.
- Ensure consistency, transparency, and quality standards across analytics outputs.
- Manage flex-pool deployment and delivery accountability across TA's based on portfolio evolution within each TA.

People Leadership & Capability Building:

- Lead, coach, and develop a team of analysts and senior analysts.
- Drive performance management, capability building, and succession planning.
- Foster a culture of ownership, learning, and continuous improvement.

Contribution to BSI & IV&A Transformation:

- Contribute to evolution and standardization of BSI analytics capabilities.
- Integrate early assets & analytics into IV&A planning and roadmaps.

Requirements

- Post-graduate degree (Masters) or graduate degree in relevant discipline (including health economics, epidemiology, health services research, public health, or business management)
- 6-8 years' experience in Market Access, Pricing, Strategy, Analytics, related roles.
- Strong expertise in market access, Pricing & HTA systems
- Proven experience in analytics
- Demonstrated experience supporting early pipeline.
- Proven people-management experience.
- Experience working in global, matrixed organizations.
- Proven leadership (people management and project management)
- Prior experience to global markets; GCC experience is a plus
- Strong verbal and written communication skills

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Functional Area
Market Access
Job Type
Full time
Employment Type
Regular
Shift Work
No

Accessibility and accommodation

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