

# Director, Therapeutic Area Strategy, Immunology

Job ID  
REQ-10076667  
апр 27, 2026  
Швейцария

## Сводка

Location: Cambridge MA, East Hanover NJ, US or Basel Switzerland. This role will follow a hybrid working model.  
If based in US, please apply to REQ-10076236  
LI-#hybrid

The Novartis Strategy & Growth, Therapeutic Area Strategy team for Immunology is seeking a new TA Strategy Director who will support the creation and update of TA strategy; provide early-phase commercial insights to project teams; guide TA-specific internal pipeline development and external licensing / acquisitions opportunities; and support integrated enterprise alignment across Biomedical Research (BR), Development, Strategy & Growth (S&G), and the Commercial US and International units.

## About the Role

### Key Responsibilities:

- Brings external benchmarking, analysis and insights, and judgment to support the TA Strategy Head in developing Immunology therapeutic area strategy
- Brings both understanding of the pharmaceutical industry and the Immunology to derive insightful and differentiating competitive advantages over our peers
- Provides key commercial insights to the R&D project teams, particularly for early phase programs. This includes creating product forecasts and assessing competitive landscape and portfolio strategic fit.
- Analyses reports and publications to extract key messages, including building product forecasts
- Supports development and delivery of TA-specific strategic external insights to support identification of growth opportunities, emerging competitive challenges and support creation of a third-party view around key strategic levers, and commissions targeted primary research
- Supports strategy and commercial analysis for business development activities
- Actively contribute to Global /Unit Strategic Planning process

### Essential Requirements:

- Bachelor's degree required. Advanced degree (PhD, MD or other advanced University degree) and / or equivalent experience in life science/healthcare; MBA or consulting or equivalent experience highly preferred.
- In-depth TA knowledge (or track record to acquire required TA expertise effectively and rapidly) in Immunology.
- Highly agile having the capacity to support a number of strategic DAs within a TA and multiple programs internal and external
- Substantial experience evaluating new product opportunities (through M&A, BD&L and internal re-search programs).
- At least 5-7 years of Industry pharma and/or medical devices Experience in Research & Development and/or commercial functions with experience conducting, commissioning, analyzing primary research
- Experience of strategy development and asset shaping early in lifecycle (any functional perspective)
- Recent (post 2015) local US in-market experience; local US experience includes working within the US market with the local US customers, US health care systems / systems

### Commitment to Diversity and Inclusion:

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

### Accessibility and Accommodation:

Novartis is committed to working with and providing reasonable accommodation to all individuals. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to receive more detailed information about the essential functions of a position, please send an e-mail to [diversity.inclusion\\_ch@novartis.com](mailto:diversity.inclusion_ch@novartis.com) and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?  
<https://www.novartis.com/about/strategy/people-and-culture>

**Benefits and Rewards:** Learn about all the ways we'll help you thrive personally and professionally.  
[Read our handbook \(PDF 30 MB\)](#)

Дивизион  
Strategy & Growth  
Business Unit  
Other  
Место  
Швейцария  
Сайт  
Basel (City)  
Company / Legal Entity

C028 (FCRS = CH028) Novartis Pharma AG  
Functional Area  
BD&L & Strategic Planning  
Job Type  
Full time  
Employment Type  
Regular  
Shift Work  
No

Job ID  
REQ-10076667

**Director, Therapeutic Area Strategy, Immunology**

[Apply to Job](#)  
Job ID  
REQ-10076667

**Director, Therapeutic Area Strategy, Immunology**

[Apply to Job](#)

---

**Source URL:** <https://www.novartis.ru/careers/career-search/job/details/req-10076667-director-therapeutic-area-strategy-immunology>

**List of links present in page**

1. [mailto:diversity.inclusion\\_ch@novartis.com](mailto:diversity.inclusion_ch@novartis.com)
2. <https://www.novartis.com/about/strategy/people-and-culture>
3. [https://www.novartis.com/sites/novartis\\_com/files/novartis-life-handbook.pdf](https://www.novartis.com/sites/novartis_com/files/novartis-life-handbook.pdf)
4. [https://novartis.wd3.myworkdayjobs.com/en-US/Novartis\\_Careers/job/Basel-City/Director--Therapeutic-Area-Strategy--Immunology\\_REQ-10076667-1](https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Basel-City/Director--Therapeutic-Area-Strategy--Immunology_REQ-10076667-1)
5. [https://novartis.wd3.myworkdayjobs.com/en-US/Novartis\\_Careers/job/Basel-City/Director--Therapeutic-Area-Strategy--Immunology\\_REQ-10076667-1](https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Basel-City/Director--Therapeutic-Area-Strategy--Immunology_REQ-10076667-1)