

# BPA Manager

Job ID  
REQ-10076833  
апр 28, 2026  
Китай

## Сводка

To support the business within a country with complex analysis, reporting, forecasts etc. (typically very large to large revenue) and may coordinate a team of specialists. To act as a Business Partner for BPA within a country, providing insightful and value-added analysis and decision support to the management team.

## About the Role

### Key responsibilities:

- Ensure the operational conversion of the BPA strategic goals within a dedicated area of the business -Provide management with accurate, relevant business analysis to support monthly operational reviews and ad-hoc requests, and ensure timely and accurate information gathering.
- Perform analysis to evaluate risks or opportunities; make recommendations to mitigate these risks.
- Manage and provide financial analysis and decision making support for a investment/project in a domain
- Ensure ongoing business performance is appropriately monitored and measured, and drive early warning for re-direction of resources with Business Partners.
- Provide accurate operational information and advice to support the annual budgeting, rolling forecast and Strategic Planning processes.
- Ensure integrity of data provided by commercial teams, and provides value added; provides recommendations on forecast accuracy improvement.
- Provide well managed and quality financial analysis in order to improve business case proposals and profitability tracking.
- Continually improve and streamline existing management reporting processes and support the definition and implementation of lean processes to meet the changing demands of the business.
- May supervise the performance and development of a small team of BPA specialists.
- Reporting of technical complaints / adverse events / special case scenarios related to Novartis products within 24 hours of receipt
- Distribution of marketing samples (where applicable)

### Essential Requirements:

- Functional Breadth.
- Financial Management.
- Operations Management and Execution
- English.

### Desirable skills:

- Ability To Influence Key Stakeholders.
- Ai Driven.
- Compliance And Controls.
- Critical Thinking.
- Data Cleansing / Normalization.
- Data Visualization.
- Employee Engagement.
- Financial And Management.
- Giving And Receiving Feedback.
- Insight Generation.
- Interpersonal Savvy.
- Managing Ambiguity.
- Market Understanding.
- Planning & Analysis.
- Process Optimization.
- Rapid Problem Solving.
- Reporting.
- Understanding Value Drivers.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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Дивизион  
Finance  
Business Unit  
Finance  
Место

Китай  
Сайт  
Shanghai (Shanghai)  
Company / Legal Entity  
CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd  
Functional Area  
Аудит и финансы  
Job Type  
Full time  
Employment Type  
Regular  
Shift Work  
No

### Accessibility and accommodation

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to [diversityandincl.china@novartis.com](mailto:diversityandincl.china@novartis.com) and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

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