

Manager, Fair Market Value

Job ID
REQ-10077411
май 12, 2026
США

Сводка

#LI-Hybrid

Novartis will not sponsor visas for this position.

Novartis is unable to offer relocation support for this role: please only apply if this location is accessible for you.

This role is required to be in our East Hanover, NJ office 3x/week.

As a Manager in the FMV/BFSF group, you will be managing and ensuring compliance with regulatory requirements (Centers for Medicare & Medicaid Services) and industry standards related to fair market value in the pharmaceutical sector. You will be responsible for managing the fair market value processes and policies across Novartis.

About the Role

Key Responsibilities:

- Conduct and manage fair market value assessments Commercial entities in the U.S. industry (e.g., Specialty Pharmacies, Wholesalers/Distributors, PBMs, GPOS, HUBs, Copay vendors, etc.)
- Collaborate with cross-functional teams across Finance, Market Access, Novartis Patient Services, Medical, etc. to ensure alignment in fair market value assessments and decision-making processes
- Maintain all fair market value Work Process Documents (WPDs) and remain in compliance with all pertinent WPDS
- Support relationships with external vendors and consultants to support fair market value assessments
- Maintain and enhance processes to remain compliant with Centers for Medicare & Medicaid Services (CMS) regulations on fair market value
- Work with Associate Director/Director to provide communications and conduct training as needed across the broader organization

Essential Requirements:

- Bachelor's degree preferably in Finance/Accounting. Master's degree, MBA or CPA preferred
- 4+ years of experience in finance, accounting, or economics within pharmaceutical or healthcare industry
- Excellent analytical skills with the ability to interpret complex data and market trends to conduct a fair market value assessment
- Strong financial modelling skills: Advanced Microsoft Excel Skills
- Proactive mindset and ability to execute multiple assignments simultaneously
- Strong communication and interpersonal skills with the ability to collaborate with internal and external stakeholders at all levels
- Experience conducting financial analysis/valuations, preferably fair market value analysis of healthcare business, compensation, and various service agreements for management planning and regulatory compliance purpose

Desirable Requirements:

- Knowledge of pharmaceutical industry and its policies and regulations
- Experience with commercial entities (e.g., Specialty Pharmacies, Wholesalers/Specialty Distributors, PBMs, GPOs, HUBs, Copay vendors, etc.)

Novartis Compensation and Benefit Summary:

The salary for this position is expected to range between \$108,500 and \$201,500 per year.

The final salary offered is determined based on factors like, but not limited to, relevant skills and

experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors.

Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards.

US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days,

holidays and other leaves.

To learn more about the culture, rewards and benefits we offer our people [click here](#)

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally. [Read our handbook \(PDF 30 MB\)](#)

EEO Statement:

The Novartis Group of Companies are Equal Opportunity Employers. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, sex, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status.

Accessibility & Reasonable Accommodations

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to us.reasonableaccommodations@novartis.com or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Дивизион
Finance
Business Unit
Finance
Место
США
Состояние
New Jersey
Сайт
East Hanover
Company / Legal Entity
U014 (FCRS = US014) Novartis Pharmaceuticals Corporation
Functional Area
Аудит и финансы
Job Type
Full time
Employment Type
Regular
Shift Work
No

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