

# Pricing Associate

Job ID  
REQ-10077469  
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Марокко

## Сводка

The Pricing Associate is responsible for supporting and executing pricing activities across the product lifecycle ( $\approx 70\%$  of role), while acting as POP Owner with accountability for the governance, execution, and compliance of Patient Support Programs (PSPs) ( $\approx 30\%$  of role). The role ensures pricing consistency, financial discipline, and patient access, while maintaining full compliance with internal standards, local regulations, and pharmacovigilance requirements.

## About the Role

### 1. Pricing & Value Support ( $\approx 70\%$ )

- Support the development, implementation, and maintenance of pricing strategies in alignment with market access, value, and affiliate objectives.
- Prepare and maintain pricing analyses, business cases, and internal pricing documentation to support launches, lifecycle management, and pricing revisions.
- Ensure accurate setup and maintenance of prices in relevant commercial and financial systems.
- Support price change processes, including updates related to tenders, discounts, rebates, or regulatory-driven revisions.
- Collaborate closely with Market Access, Finance, Legal, and Commercial teams to ensure alignment and compliance of pricing decisions.
- Contribute to pricing governance reviews, audits, and internal controls.
- Monitor and track pricing execution versus approved conditions and escalate risks or deviations when identified.
- Provide pricing input for forecasting, budgeting, and financial planning exercises.
- Pricing database management
- Maintain and update pricing records, ensure accuracy, support pricing analytics and reimbursement submissions

### 2. POP Owner / PSP Management ( $\approx 30\%$ )

- Act as POP Owner with full accountability for the design, governance, documentation, execution, and monitoring of Patient Support Programs (PSPs).
- Ensure all PSP activities comply with local laws and regulations, pharmacovigilance (PV) requirements, and internal Novartis standards.
- Coordinate with the POP Champion, Pharmacovigilance Responsible (PVR), Legal, Compliance, and Quality to ensure program integrity and risk mitigation.
- Oversee External Service Providers (ESPs) involved in PSP execution, including performance monitoring, documentation, and issue resolution.
- Ensure timely review and follow-up of KPIs, deviation management, CAPAs, and audit findings related to PSPs.
- Support internal and external audits and inspections related to POP/PSP activities.
- Ensure appropriate documentation, approvals, and handovers are in place throughout the PSP lifecycle.
- Act as a key interface between patient services, market access, and compliance to support sustainable and compliant patient access.

## Required Qualifications & Experience

- Bachelor's or Master's degree in Life Sciences, Health Economics, Business, or related field.
- Experience in pricing, market access, value & access, or finance within the pharmaceutical or healthcare sector.
- Exposure to Patient Support Programs (PSP) / POP governance is a strong asset.
- Good understanding of pricing governance, compliance, and PV implications.
- Strong analytical, organizational, and stakeholder-management skills.
- Ability to work in a cross-functional and highly regulated environment.
- High attention to detail, compliance mindset, and structured working approach.

## Key Success Factors

- Accurate and compliant pricing execution
- Robust POP/PSP governance and documentation
- Strong cross-functional alignment
- Proactive risk identification and issue escalation
- Reliable support to patient access and business continuity

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Job Type  
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Employment Type  
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Shift Work  
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