

## Therapeutic Area Partner - Oncology - Omani National

Job ID  
REQ-10077572  
май 07, 2026  
Оман

### Сводка

We are hiring for a Therapeutic Area Partner who will be supporting the Oncology Therapy Area based in Oman. The hiring is open for Omani Nationals only. The Sales Representative is a leading driver of our customer interactions and sales performance. They are the face of our customer experience approach and build deep relationships that deliver value for customers and patients in order to drive sales growth in a compliant and ethical manner.

#LI-Onsite

### About the Role

#### Major accountabilities:

- To meet business **growth objectives** within agreed budgets and timescales.
- To excel at **execution of SFE KPIs**.
- Implementation of marketing messages and strategic projects.
- To **manage** and **engage TMEs** through understanding needs.
- Cross-functional **collaboration, communication and sharing insights**.
- **Account Mapping**.

#### Requirements:

- **Degree/education** in relevant discipline.
- **Proven successful performance track record**
- Experience in Oncology is preferred
- **Oman** Experience is mandatory.
- **Solid communication skills, analytical skills and presentation skills**
- **Established experience in successfully managing and engaging TMEs**
- Open for **Omani Nationals** only

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?  
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Дивизион

International

Business Unit

Sales

Место

Оман

Сайт

Оман

Company / Legal Entity

OMP0 (FCRS = CH024) Oman (AEP0)

Functional Area

Продажи

Job Type

Full time

Employment Type

Regular (Sales)

Shift Work

No

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