

SSO Site Partnership Manager

Job ID
REQ-10078095
Июн. 02, 2026
Аргентина

Сводка

Job Title: SSO Site Partnership Manager

#LI-Hybrid

Location: CABA, Argentina

Relocation Support: This role is based in CABA, Argentina. Novartis is unable to offer relocation support: please only apply if accessible.

Step into a pivotal role where you shape the future of clinical trials by building strategic partnerships that accelerate innovation and patient access. As an SSO Site Partnership Manager, you will drive high-impact collaboration with key clinical trial sites, enabling faster study execution, stronger patient recruitment, and exceptional data quality. By aligning site capabilities with Novartis' global portfolio, you will play a critical role in transforming how studies are delivered and positioning Novartis as a trusted partner of choice across the clinical research ecosystem.

About the Role

Key Responsibilities

- Build and manage strategic partnerships with high-potential clinical trial sites to drive portfolio execution
- Develop and implement tailored Site Partnership Strategy Plans aligned with site needs and capabilities
- Act as primary contact for all study-related topics across therapeutic areas at assigned sites
- Drive improvements in study start-up timelines, patient recruitment, and overall site performance
- Define and track success metrics, including patient volume, timelines, and study quality outcomes
- Collaborate cross-functionally to align site engagement strategies with country and global priorities
- Support feasibility assessments and early site engagement to accelerate study initiation readiness
- Analyze site performance data to identify strengths, gaps, and opportunities for optimization
- Facilitate negotiation of study budgets, contracts, and related agreements with site stakeholders
- Share site insights and best practices internally to guide site selection and portfolio decisions

Essential Requirements

- Bachelor's degree in a scientific or health-related field
- Minimum five years of experience in clinical research or clinical trial oversight
- Proven experience managing study execution or monitoring clinical trials
- Strong understanding of clinical drug development processes and study delivery
- Knowledge of international regulatory standards including Good Clinical Practice and health authority requirements
- Ability to lead and influence in a matrix environment without direct reports
- Strong project management skills with ability to manage complex priorities and solve problems effectively
- Excellent communication and stakeholder engagement skills in a global environment

Desirable Requirements

- Advanced degree in life sciences, clinical research, or project management
- Experience managing strategic partnerships with clinical trial sites or key accounts

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally. [Read our handbook \(PDF 30 MB\)](#)

Дивизион
Development
Business Unit
Development
Место
Аргентина
Сайт
Ramallo (Argentina)
Company / Legal Entity
AR01 (FCRS = AR001) Novartis Argentina S.A.
Functional Area
Research & Development

Job Type
Full time
Employment Type
Regular
Shift Work
No

Job ID
REQ-10078095

SSO Site Partnership Manager

[Apply to Job](#)

Job ID
REQ-10078095

SSO Site Partnership Manager

[Apply to Job](#)

Source URL: <https://www.novartis.ru/careers/career-search/job/details/req-10078095-sso-site-partnership-manager>

List of links present in page

1. <https://www.novartis.com/about/strategy/people-and-culture>
2. https://www.novartis.com/sites/novartis_com/files/novartis-life-handbook.pdf
3. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Ramallo-Argentina/SSO-Site-Partnership-Manager_REQ-10078095-1
4. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Ramallo-Argentina/SSO-Site-Partnership-Manager_REQ-10078095-1