

# Executive Director M&A Transactions

Job ID  
REQ-10078730  
май 27, 2026  
Швейцария

## Сводка

#LI-Hybrid

Location: this role can be based in Cambridge MA, East Hannover New Jersey or Basel Switzerland. Please ensure you apply for the position in the correct location for you

Please note closing date for applications is 2 weeks from date of posting

Shape the future of Novartis through transformative deal-making. As Executive Director, M&A Transactions, you will play a critical role at the centre of our growth strategy—leading high-value acquisitions and divestments that unlock innovation and drive long-term impact. Partnering closely with senior leadership, you will navigate complex, high-stakes decisions, influence capital allocation, and deliver transactions that strengthen our global portfolio. This is a rare opportunity to operate at enterprise level and directly contribute to reimagining medicine for patients worldwide.

## About the Role

### Key Responsibilities

- Lead end-to-end execution of complex mergers and acquisitions transactions from strategy through closing
- Define deal strategies, governance plans, timelines, and engagement approaches with target companies
- Drive collaboration across legal, finance, tax, diligence, and commercial teams globally
- Oversee due diligence processes, ensuring rigorous evaluation of risks, value, and strategic fit
- Lead negotiation of transaction terms, balancing commercial value with long-term strategic priorities
- Prepare and present decision frameworks to executive leadership
- Ensure smooth transition from deal approval to integration, safeguarding value realization and strategic intent

### Essential Requirements

- Extensive experience leading end-to-end mergers and acquisitions transactions across multiple deal types and regions
- Strong financial expertise, including valuation, financial modelling, and scenario planning
- Proven ability to align transactions with corporate strategy and long-term growth objectives
- Deep understanding of regulatory frameworks, competition law, and transaction governance processes
- Demonstrated ability to lead and influence complex, cross-functional teams at senior levels
- Exceptional communication skills, with experience engaging executive stakeholders
- Experience within the pharmaceutical or healthcare industry

### Desirable Requirements

- Advanced degree in business, finance, or life sciences
- Medical or scientific background and experience is preferred

**Benefits:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: [Novartis Life Handbook](#)

**Commitment to Diversity & Inclusion:** Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

**Accessibility and accommodation:** Novartis is committed to working with and providing reasonable accommodation to all individuals. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to receive more detailed information about the essential functions of a position, please send an e-mail to [inclusion.switzerland@novartis.com](mailto:inclusion.switzerland@novartis.com) and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

**Benefits and Rewards:** Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Дивизион  
Strategy & Growth  
Business Unit  
Finance  
Место  
Швейцария  
Сайт  
Basel (City)  
Company / Legal Entity

C010 (FCRS = CH010) Novartis International AG  
Functional Area  
BD&L & Strategic Planning  
Job Type  
Full time  
Employment Type  
Regular  
Shift Work  
No

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