

## Vice President, Head US Medical Immunology

Job ID  
REQ-10078951  
Июн. 01, 2026  
США

### Сводка

#LI-Onsite

Location: The ideal location for this role is East Hanover, New Jersey site but remote work may be possible (there may be some restrictions based on legal entity). Please note that this role would not provide relocation as a result. The expectation of working hours and travel (domestic and/or international) will be defined by the hiring manager: US and European travel required (estimated 30-35% annually, up to 40% seasonally).

Novartis is unable to offer relocation support: please only apply if accessible.

Company will not sponsor visas for this position.

The Vice President, Head of US Medical Immunology, is responsible for developing, implementing, guiding, and communicating Novartis' Clinical Development & Medical Affairs strategy and activities across the evolving therapeutic area franchise.

This leader will champion patients' interests as the primary mission, driving both product and enterprise success as a result. In partnership with cross-functional teams, the individual will lead the development of Clinical Development & Medical Affairs strategies spanning evidence-based medicine, scientific operations, publication and communication planning, medical advisory activities, Medical Affairs studies, medical expert engagement, investigator-initiated research, customer-initiated research, and new product launches. In addition, this leader will work closely with the global Clinical Development & Medical Affairs organization to ensure alignment with and execution of global strategies. The individual will continue to build and lead a best-in-class Clinical Development & Medical Affairs team while fostering a culture of excellence, innovation, customer focus, cross-functional collaboration, and teamwork.

The Medical Unit Head will also serve as an active member of several internal leadership forums, including the global development FLT, the franchise FLT, and the US Medical Unit leadership team, where this individual will be expected to act as a change agent.

### About the Role

#### Key Responsibilities

- Create deep functional bench strength by identifying, attracting, and developing a best-in-class Clinical Development & Medical Affairs team. Ensure effective coaching and training to build technical and leadership skills for maximum performance and long-term succession planning. Cultivate an inclusive, high-performance environment that values and leverages diversity of thinking, style, and experiences.
- Drive the therapeutic area growth agenda by focusing and aligning resources with key priorities in the region and globally with a focus on the relevant global franchises, with other functions and Corporate/Headquarters groups.
- Develop cross-functional medical strategy aligned with, and supportive of, commercial strategy. Partner with Commercial to provide strategic medical insights to shape the portfolio strategy.
- Own key interfaces with the relevant global franchise team. This includes interacting closely and regularly with team members and Franchise Leadership Team members to foster development of the therapeutic areas' business plans, aligning on patient-centric product and services strategies and plans, facilitating best practice sharing and two-way dialog/feedback between local and global stakeholders, providing regional input into the pre-launch and launch activities, informing the US organization about initiatives/outcomes and providing input into allocation of resources and talent development.
- Partner with Global Development to set strategic direction for Clinical Development & Medical Affairs across development and lifecycle management activities. Provide key strategic input from a US perspective on global clinical development plans.

#### Essential Requirements

- Bachelor's or equivalent 4-Year University Degree; Doctorate level degree (MD, PharmD, or PhD in Biological Sciences or related field).
- Twelve or more years of progressively senior experience in clinical development or medical affairs within the pharmaceutical, biotechnology, or academic institution/clinical practice.
- More than five years of people management and team leadership experience, with a strong track record of managing and developing senior medical talent is preferred.
- More than 3 years of experience working in immunology/respiratory area in the pharmaceutical industry.
- Deep understanding of the United States healthcare landscape, including payor dynamics, access pathways, and evolving healthcare system trends. A strong understanding of "good promotional practices" as defined by PhRMA, OIG and ABPI Guidelines, of independent medical education as defined by ACCME.
- Strong clinical research experience, including protocol development, clinical trial operations, and leading patient recruitment strategies.
- Demonstrated expertise in health economics, outcomes research, and real-world evidence to support patient access, reimbursement, and value demonstration.
- Demonstrated enterprise-level influence, with the ability to shape strategy, align senior stakeholders, and drive impact across US and Global organizations.

#### Desirable Requirements

- Medical Degree with Board Certification in a relevant specialty
- Experience presenting at major international medical congresses and engaging global scientific communities

The salary for this position is expected to range between \$318,500 and \$591,500 per year.

The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors.

Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards.

US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves.

To learn more about the culture, rewards and benefits we offer our people [click here](#).

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

**Benefits and Rewards:** Learn about all the ways we'll help you thrive personally and professionally. [Read our handbook \(PDF 30 MB\)](#)

#### **EEO Statement:**

The Novartis Group of Companies are Equal Opportunity Employers. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, sex, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status.

#### **Accessibility & Reasonable Accommodations**

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to [us.reasonableaccommodations@novartis.com](mailto:us.reasonableaccommodations@novartis.com) or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Дивизион

US

Business Unit

Marketing

Место

США

Состояние

New Jersey

Сайт

East Hanover

Company / Legal Entity

U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Alternative Location 1

Remote Position (USA), Remote, US, США

Functional Area

Research & Development

Job Type

Full time

Employment Type

Regular

Shift Work

No

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