

Commercial Business Planning and Analysis Director

Job ID
REQ-10079558
Июн. 15, 2026
США

Сводка

#LI-Hybrid

Primary Location: East Hanover, New Jersey, United States

Relocation Support: Yes

Novartis can provide visa sponsorship for this role, subject to applicable laws and policies.

Reimagine what's possible and help bring life-changing medicines to patients who need them most. At Novartis, our purpose is to improve and extend people's lives—and every role contributes to that mission. As a Commercial Business Planning and Analysis Director, you will play a critical role in shaping the financial strategy behind innovative neuromuscular therapies, partnering with senior leaders to turn insights into impactful decisions. You'll join a collaborative, curious, and inclusive environment where diverse perspectives are valued, innovation is encouraged, and your growth is actively supported—empowering you to make a meaningful difference every day.

About the Role

Key Responsibilities

- Partner with cross-functional leaders to develop and refine short- and long-term financial forecasts
- Deliver actionable insights to influence executive decision-making and business strategy
- Translate complex data into clear recommendations for Product General Manager and leadership teams
- Lead monthly and quarterly financial performance reviews and support investor-related deliverables
- Drive integrated planning across sales and external costs with a focus on operational excellence
- Oversee full product profit and loss, ensuring accuracy and alignment with strategic objectives
- Coach and develop Business Planning and Analysis team members to enhance performance and capabilities

Essential Requirements

- Bachelor's degree in business, finance, or a related field
- At least 6 years of experience in finance, consulting, or corporate strategy, including financial planning and project management
- Proven experience in Commercial Business Planning and Analysis
- Familiarity with SAP systems and financial tools
- Advanced proficiency in Microsoft Excel
- Strong communication skills with ability to present effectively to senior business leaders

Desirable Requirements

- Master of Business Administration or other advanced degree
- Experience within the pharmaceutical industry

Novartis Compensation and Benefit Summary:

The salary for this position is expected to range between \$160,300 and \$297,700.00 per year.

The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors.

Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards. US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves.

To learn more about the culture, rewards and benefits we offer our people click [here](#).

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally. [Read our handbook \(PDF 30 MB\)](#)

EEO Statement:

The Novartis Group of Companies are Equal Opportunity Employers. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, sex, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status.

Accessibility & Reasonable Accommodations

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to us.reasonableaccommodations@novartis.com or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Дивизион

Finance

Business Unit

Finance

Место

США

Состояние

New Jersey

Сайт

East Hanover

Company / Legal Entity

U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Functional Area

Аудит и финансы

Job Type

Full time

Employment Type

Regular

Shift Work

No

Job ID
REQ-10079558

Commercial Business Planning and Analysis Director

[Apply to Job](#)

Job ID
REQ-10079558

Commercial Business Planning and Analysis Director

[Apply to Job](#)

Source URL: <https://www.novartis.ru/careers/career-search/job/details/req-10079558-commercial-business-planning-and-analysis-director>

List of links present in page

1. https://www.novartis.com/sites/novartis_com/files/novartis-life-handbook.pdf
2. <https://www.novartis.com/about/strategy/people-and-culture>
3. https://www.novartis.com/sites/novartis_com/files/novartis-life-handbook.pdf
4. <mailto:us.reasonableaccommodations@novartis.com>
5. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/East-Hanover/Commercial-Business-Planning-and-Analysis-Director_REQ-10079558
6. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/East-Hanover/Commercial-Business-Planning-and-Analysis-Director_REQ-10079558