

# Therapy Area Representative – Commercial Portfolio (6 months temp contract) Omani National

Job ID  
REQ-10081614  
Июн. 18, 2026  
Оман

## Сводка

We are looking for Omani Nationals to join our team as Therapy Area Representative on a 6-months temporary contract. The TA Representative in Oman is responsible for executing in-field tactics for assigned priority brands within a defined territory. The role focuses on high-quality external stakeholder engagement and delivery of agreed field performance objectives, in line with Novartis policies, ethical standards, and compliance requirements.

#LI-Onsite

## About the Role

### Major accountabilities:

- Execute data-driven field engagement and delivering tailored omnichannel interactions using digital tools
- Deliver high-quality, compliant product promotion aligned with brand strategy and therapeutic area priorities
- Act as a trusted partner to HCPs by communicating clinical evidence, product value, and appropriate use
- Leverage “next best action” insights and digital platforms to maximize engagement impact and execution excellence
- Capture and share field insights on customer needs, market dynamics, and competitor activity to inform strategy and territory planning
- Collaborate cross-functionally and operate in full compliance with company policies, ethical standards, and local regulations

### Requirements:

- Degree/education in relevant discipline.
- Solid understanding and experience of **Oman** market is preferred.
- Ability to execute omnichannel stakeholders' journeys effectively
- Can demonstrate successful performance track record
- Solid communication skills, analytical skills, and presentation skills.
- Strong external stakeholders' engagement and relationship management skills.
- Proven ability to use digital/AI tools as part of daily work.

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<https://www.novartis.com/about/strategy/people-and-culture>

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Дивизион  
International  
Business Unit  
Sales  
Место  
Оман  
Сайт  
Оман  
Company / Legal Entity  
OMP0 (FCRS = CH024) Oman (AEP0)  
Functional Area  
Продажи  
Job Type  
Full time  
Employment Type  
Regular (Sales)  
Shift Work  
No

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