Field Access Manager

Job ID
REQ-10082017
июл 02, 2026
Великобритания
Available in: English

Сводка

#LI-Remote

Imagine being at the forefront of transforming patient access to innovative medicines. As a Field Access Manager, you will play a pivotal role in shaping healthcare systems and removing barriers that prevent patients from receiving the treatments they need. Working closely with healthcare stakeholders, payers, hospitals, and cross-functional Novartis teams, you will drive access strategies that create meaningful impact for patients while supporting successful product launches and sustainable access solutions across the healthcare landscape.

We are looking for two Field Access Managers; one for Southwest England and one for South London.

About the Role

Key Responsibilities

- Develop and execute access strategies that expand patient access to priority medicines across key healthcare accounts.
- Partner with hospitals, payers, and healthcare stakeholders to secure reimbursement and formulary inclusion.
- Identify access barriers and implement effective solutions that support sustainable product uptake.
- Lead access discussions and negotiations to achieve optimal pricing, positioning, and access outcomes.
- Build trusted stakeholder relationships and generate insights that strengthen access strategies.
- Collaborate cross-functionally to deliver successful launch, lifecycle, and healthcare system readiness initiatives.
- Monitor account performance, maintain accurate reporting, and ensure compliance with all policies and regulations.

Essential Requirements

- University degree in life sciences, pharmacy, health economics, or a related discipline.
- Experience in market access, healthcare access, or a related healthcare environment.
- Proven experience working with hospitals, payers, or regional healthcare stakeholders.
- Strong understanding of healthcare systems, reimbursement pathways, and access processes.
- Demonstrated ability to influence stakeholders and lead complex negotiations.
- Excellent collaboration, execution, and compliance-focused mindset in cross-functional environments.

Desirable Requirements

- Advanced degree in health economics, healthcare management, or a related discipline.
- Experience supporting pharmaceutical product launches and market access initiatives.

Why Novartis?

Our purpose is to reimagine medicine to improve and extend people's lives. Every day, our teams work to address some of the world's most challenging healthcare needs and help patients access innovative treatments. At Novartis, you'll be empowered to bring your ideas to life, collaborate with talented colleagues across the globe, and make a meaningful difference for patients, healthcare systems, and society. Join us and help shape a future where more patients can access the medicines they need.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?
https://www.novartis.com/about/strategy/people-and-culture

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.
Read our handbook (PDF 30 MB)

Primary location salary range
£69,440.00 - £128,960.00
Дивизион
International
Business Unit
Sales
Место
Великобритания
Сайт
Field Force (England / Wales)
Company / Legal Entity

GB16 (FCRS = GB016) Novartis Pharmaceuticals UK Ltd.
Functional Area
Market Access
Job Type
Full time
Employment Type
Regular
Shift Work
No

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