

Global Category Manager CAPEX

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Сводка

The Global Procurement Category Manager Capital Investment plans and leads strategic sourcing and category activities across the Capital Investment category on a global level and develops proposals for strategic business decisions. The role delivers business value beyond savings by shaping demand, influencing specifications, improving total cost of ownership, strengthening supply resilience, and enabling innovation with suppliers and stakeholders. The role applies data, analytics and AI-enabled insights to foster informed decisions, identify opportunities, challenge assumptions, and improve procurement outcomes. The Global Procurement Category Manager ensures best-in-class delivery of external services and products, supports vendor selection and development, and drives continuous improvement, automation, and strong stakeholder partnerships to advance project outcomes, quality, speed, and value for the business.

About the Role

Major Accountabilities

Category Strategy & Value Delivery

- Own end-to-end global CAPEX category strategies aligned with business and procurement priorities.
- Analyze value chains, costs, and market dynamics to identify value levers beyond price (e.g., TCO, should-cost).
- Translate data into clear, fact-based recommendations and measurable business value using digital tools and AI-enabled insights to plan, track and report status.

Project, Risk & Compliance Management

- Plan and manage sourcing projects (scope, budget, timelines, resources) using digital tools and analytics.
- Ensure compliance and proactively manage risks, including mitigation planning and corrective actions.
- Support financial planning, business cases, and investment decisions.

Data, Digital & Process Excellence

- Leverage data analytics to generate insights on spend, demand, and supply markets.
- Drive continuous improvement of procurement tools, systems, and AI-enabled capabilities.
- Maintain procurement platforms and increase automation and efficiency.

Demand Management

- Balance business needs with company strategy through structured challenge and value-focused decision-making.
- Partner with stakeholders to optimize demand, simplify specifications, and co-create practical solutions.

Sourcing & Supplier Management

- Lead end-to-end sourcing and negotiations to deliver optimal outcomes.
- Identify, onboard, and develop suppliers that enable innovation, resilience, and long-term value.
- Build strategic supplier relationships beyond transactional engagement.

Stakeholder Partnership

- Act as a trusted advisor, aligning procurement with business priorities and influencing decisions early.
- Challenge requirements constructively and translate complexity into clear, value-driven options.
- Build strong cross-functional relationships to position procurement as a strategic value driver.

Minimum Requirements

- University/Advanced degree is required.
- Master's Degree/other advanced degree in degree in Engineering (e.g. Mechanical, Chemical, Process etc.) or Business Administration with strong technical acumen is preferred.
- 2-5 years of relevant business experience (industry specific experience).
- Preferably > 10 years of experience in Procurement or other related experience within the Pharmaceutical industry, preferably in category management, supplier management, or related area, with a focus in the Equipment domain.
- Strong project management or other leadership experience.
- Experience using data, digital tools, analytics and AI-supported workflows to improve sourcing, category management, decision quality, or productivity.
- Demonstrated strength in critical thinking, business case development, stakeholder management, and translating procurement work into measurable business value.
- Experience in design thinking, structured problem solving, or cross-functional solution development is an advantage.

Why Novartis?

Our purpose is to reimagine medicine to improve and extend people's lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us! Learn more here:

Commitment to Diversity and Inclusion:

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Join our Novartis Network: If this role is not suitable to your experience or career goals but you wish to stay connected to hear more about Novartis and our career opportunities, join the Novartis Network here:

<https://talentnetwork.novartis.com/network>

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you.

Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Дивизион

Operations

Business Unit

Production / Manufacturing

Место

Индия

Сайт

Hyderabad (Office)

Company / Legal Entity

IN10 (FCRS = IN010) Novartis Healthcare Private Limited

Functional Area

Закупки

Job Type

Full time

Employment Type

Regular

Shift Work

No

Accessibility and accommodation

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to diversityandincl.india@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

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