

Disease Area Lead Neuroscience

Job ID
REQ-10083498
авг 18, 2026
Швейцария

Сводка

#LI-Hybrid

Are you ready to help shape the future of neuroscience across Europe? As Regional Disease Area Lead, Neuroscience, you will play a key role in driving disease area performance, strengthening competitive execution, and preparing markets for future growth opportunities. Working closely with country teams, regional functions and international stakeholders, you will help translate strategy into high-quality execution — supporting launch readiness, commercial excellence and consistent pull-through of brand priorities across countries.

About the Role

Key responsibilities

- Drive disease area strategy execution and performance management across the region, ensuring country plans are aligned with regional and international priorities.
- Provide disease area input into International Brand Strategy forums and share regional insights on customer needs, market evolution and competitive dynamics.
- Monitor implementation of brand strategies across countries, including regular performance reviews, country deep dives and feedback loops with regional and international teams.
- Lead and support launch readiness activities across priority markets, including Launch Readiness Reviews, action planning and readiness gap management.
- Strengthen competitive excellence by identifying opportunities to improve market leadership, address adoption barriers and support effective execution in evolving treatment landscapes.
- Drive consistent commercial excellence across the region, including effective use of customer engagement insights, segmentation, coverage planning, omnichannel execution and field performance KPIs.
- Partner with regional Medical, Value & Access, Regulatory, Execution Excellence and country commercial teams to align market-shaping, stakeholder engagement and evidence-generation priorities.
- Support portfolio planning, investment oversight, budget monitoring and preparation of business cases or planning materials for the assigned disease area.
- Build disease area expertise across country teams by sharing best practices, strengthening capabilities and contributing to a collaborative, performance-oriented culture.
- Contribute to talent development across the disease area by identifying key talent, supporting development plans and fostering a strong leadership community.

Essential Requirements

- University degree in science, business or a related discipline.
- Fluent English.
- 8–10+ years of experience in the pharmaceutical industry, with a strong focus on commercial roles.
- Prior commercial country leadership experience, for example as Therapeutic Area Head, Commercial Portfolio Head, Execution Excellence Head, Marketing & Sales Head or an equivalent commercial leadership role.
- Proven experience in brand strategy development, execution and performance management at country level.
- Hands-on experience supporting product launches, lifecycle management and/or market development activities.
- Strong ability to interpret market, performance and financial data to support decision-making.
- Demonstrated experience working effectively in matrix environments, with strong stakeholder management and influencing skills.

Desirable Requirements

- Experience in neuroscience, rare diseases and/or highly competitive therapeutic areas.
- Strong understanding of healthcare systems and market dynamics in larger, complex markets.

Benefits & Rewards

At Novartis, we're committed to reimagining medicine together — and rewarding the people who make it happen.

Expected Annual Base Salary Range for role: 154,700.00 - 221,000.00 - 287,300.00 CHF Annual

The base salary offered is determined based on gender-neutral objectives, such as relevant skills, competencies and experience, in accordance with the Novartis pay setting policy and, upon joining Novartis, will be reviewed periodically.

In addition to your base salary, you may be eligible for a performance-based bonus depending on certain performance parameters.

Long-term equity awards granted at group level may also be part of your package. Further details will be provided during the application process.

The rewards of being part of our team go far beyond base pay and incentives. We also offer a variety of competitive benefits in kind to help you thrive personally and professionally, such as insurance plans, retirement plans, wellbeing resources and global recognition programs. In addition, we provide flexible and hybrid working options, where possible, and a minimum of 14 weeks paid parental leave.

Pay equity is a fundamental principle of our employment policy and reflects our commitment to create a diverse, equitable and inclusive environment that treats all employees with dignity and respect, as outlined in our Code of Ethics.

Read our brochure to learn more about our global total rewards offering:[Novartis Life Handbook](#)

Note: Benefits and compensation may vary by country and are subject to local legal requirements, including provisions of collective bargaining agreements where applicable. A full overview of your compensation package, including any relevant collective bargaining agreement details applicable to your role based on your employment location and Novartis employer entity, will be communicated separately to you during the application process.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.
[Read our handbook \(PDF 30 MB\)](#)

Primary location salary range
CHF154,700.00 - CHF287,300.00
Дивизион
Operations
Business Unit
Marketing
Место
Швейцария
Сайт
Basel (City)
Company / Legal Entity
C028 (FCRS = CH028) Novartis Pharma AG
Functional Area
Коммерция и общий менеджмент
Job Type
Full time
Employment Type
Regular
Shift Work
No

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