

BSI HEAD HEOR

Job ID
REQ-10083974
июл 20, 2026
Индия

Сводка

The Executive Director, HEOR BSI is accountable for end-to-end HEOR capability leadership across BSI (Hyderabad & Dublin), enabling IV&A to deliver on its 2030 ambition through evidence shaping, launch excellence and value maintenance. The role leads a large, multi-disciplinary organization (~80 FTEs) and acts as a strategic partner to the IV&A LT and International HEOR & HTA Leadership Team, shaping access strategies, influencing critical business decisions, and elevating BSI from a delivery organization to a strategic, enterprise-first capability hub.

This role requires enterprise leadership, transformation capability and cross-functional influence at scale, with accountability for delivering both business impact and capability evolution across the full product lifecycle.

About the Role

Location – Hyderabad #LI Hybrid

Key Responsibilities:

Enterprise Leadership & Strategic Impact

- Act as a **core strategic partner to IV&A LT and HEOR & HTA leadership**, shaping global access, pricing and evidence strategies.
- Drive **enterprise-first prioritization and resource allocation**, aligning HEOR capabilities to portfolio priorities, tollgates and pipeline dynamics.

Full Accountability for HEOR Business Impact

- Own **end-to-end HEOR BSI performance**, including quality, impact, and business outcomes of evidence generation, HTA submissions, modelling and value communication.
- Ensure HEOR outputs directly influence **payer decisions, pricing strategy and access outcomes** beyond delivery excellence.

Transformation of BSI HEOR into Strategic Capability Hub

- Lead the **transition from “service provider” to strategic partner**, addressing current challenges around fragmented capabilities, inconsistent accountability and silos.
- Build and embed **capability-focused operating model (SME depth, discipline-led teams, AI-enabled delivery)**

Leadership of Large-Scale Organization (~80 FTEs)

- Lead a **multi-layered leadership team across multiple disciplines**, ensuring strong succession pipelines, leadership capability and engagement.
- Act as **V&A BSI site representative in Hyderabad**, shaping culture, engagement, and leadership visibility.

Operating Model & Capability Evolution

- Drive **clear accountability, role clarity and governance across the HEOR value chain**
- Embed **AI, data, and platform capabilities** to improve efficiency and scale across the Book of Work.

Cross-functional Influence & Stakeholder Leadership

- Partner with R&D, S&G, Access, Pricing and TA leaders **to co-create evidence strategies and integrated access plans**
- Influence decisions at **portfolio, TA and enterprise level**, not only within HEOR.

Essential Requirements:

- 15+ years' experience in HEOR / Market Access / Evidence Strategy with demonstrated enterprise impact
- Proven track record of leading large global organizations (50+ FTE) and developing senior leaders
- Experience operating at LT/Executive interface, influencing strategy and business outcomes
- Strong capability in organizational transformation, operating model redesign and capability build
- Ability to drive cross-functional alignment and enterprise-wide change

Commitment to Diversity and Inclusion:

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Accessibility and accommodation:

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or to perform the essential functions of a position, please send an e-mail to diversityandincl.india@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?
<https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.
[Read our handbook \(PDF 30 MB\)](#)

Дивизион
International
Business Unit
General Management
Место
Индия
Сайт
Hyderabad (Office)
Company / Legal Entity
IN10 (FCRS = IN010) Novartis Healthcare Private Limited
Functional Area
Market Access
Job Type
Full time
Employment Type
Regular
Shift Work
No

Accessibility and accommodation

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to diversityandincl.india@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Job ID
REQ-10083974

BSI HEAD HEOR

[Apply to Job](#)
Job ID
REQ-10083974

BSI HEAD HEOR

[Apply to Job](#)

Source URL: <https://www.novartis.ru/careers/career-search/job/details/req-10083974-bsi-head-heor>

List of links present in page

1. <https://www.novartis.com/about/strategy/people-and-culture>
2. https://www.novartis.com/sites/novartis_com/files/novartis-life-handbook.pdf
3. <mailto:diversityandincl.india@novartis.com>
4. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Hyderabad-Office/BSI-HEAD-HEOR_REQ-10083974
5. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Hyderabad-Office/BSI-HEAD-HEOR_REQ-10083974