

Director, Business Excellence Lead - CML

Job ID
REQ-10086110
сен 11, 2026
CША

Сводка

This position will be located at either the East Hanover, NJ or Cambridge, MA site and will not have the ability to be located remotely. This position will require 20% travel as defined by the business (domestic and/ or international).

The Director, Business Excellence Lead, CML will be responsible for providing ongoing strategic, operational, and business planning recommendations/ plans to the General Manager that will increase impact of our product(s). This unique role will be integrating product and portfolio strategies and plans across functions; and distilling the most important actions that drive impact.

Lead preparations for critical performance reviews, investor relations and business reviews with various leadership teams; as well as lead cross functional team impact reviews to assess progress against KPIs that are integrated across all functions.

Lead strategic core initiatives across the product/ portfolio that will have long lasting impact for patients in need of, or treated with, our products and the ideal candidate is passionate about strategy and operational specificity required to translate strategy to impact. This individual will play an integral role in driving excellence in execution across the business.

About the Role

Key Responsibilities:

- Lead strategic, operational, and business planning recommendations/ plans to GM
- Lead integration of product insights from multiple functions to prioritize the most impactful actions
- Lead preparations for impact reviews with various stakeholders across local and global landscape
- Lead creation of investor relations package and narrative for assigned product(s)
- Lead large cross-functional strategic projects that aim to improve operational efficiency and/or result in significant customer impact
- Run the Product Core Team leadership including the setting of priorities, agendas, action items, and follow-ups
- Partner with finance and insights and analytics to identify criteria for, and measure resource allocation decisions
- Ensures alignment to, compliance with, and ownership of all NPC policies, including the Code of Conduct and all applicable laws and regulations.

Essential Requirements:

Education: Bachelor's Degree is required in relevant area, MBA preferred

- 8+ years in pharmaceutical, biotech, healthcare, or healthcare consulting industry inclusive of at least 2 different types of cross-functional roles/experience
- 2+ years in project management and translation of strategy into execution
- 2+ years leading complex projects requiring global and local alignment
- Minimum 5+ year commercial experience preferably with multi-functional experience in a pharmaceutical, biotech, healthcare, or consulting environment
- Demonstrated strategic acumen Strong analytical skills and an ability to generate insights and develop relevant action plans
- Strong ability to simplify complex concepts & strategies and "tell a story" orally and in writing
- Curious, with excellent listening skills; able to challenge current thinking
- Track record of exceptional performance and execution that drives results

Desirable Requirements:

- Therapeutic Area experience
- 2+ years within a significant consultancy group (e.g. McKinsey, BCG, Bain)
- Global or Regional experience (Projects or full time roles or temporary roles for 6 months or more)

The salary for this position is expected to range between \$185,500.00 and \$344,500.00 per year.

The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors.

Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards.

US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves.

To learn more about the culture, rewards and benefits we offer our people click [here](#).

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

EEO Statement:

The Novartis Group of Companies are Equal Opportunity Employers. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, sex, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status.

Accessibility & Reasonable Accommodations

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to us.reasonableaccommodations@novartis.com or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Дивизион

US

Business Unit

General Management

Место

США

Состояние

New Jersey

Сайт

East Hanover

Company / Legal Entity

U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Functional Area

Маркетинг

Job Type

Full time

Employment Type

Regular

Shift Work

No

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