NOVARTIS

Access Field Manager

Job ID
REQ-10086717
Авг. 27, 2026
Индия

Сводка

The Access Field Manager is accountable for developing and implementing state-level access strategies and partnerships that address priority access barriers and support healthcare system evolution. The role works closely with state healthcare systems, government institutions, public health bodies, payers and other stakeholders to co-create sustainable solutions that improve timely and appropriate access to Novartis therapies across targeted states and Union Territories in India

About the Role

Key Responsibilities

- Co-create market access initiatives with government institutions and health administrations.
- Assess patient journeys and remove access barriers through health system strengthening.
- Identify innovative access channels for reimbursed beneficiaries.
- Develop strategic and tactical access plans aligned to the portfolio.
- Deliver health system solutions, disease awareness initiatives, and pathway creation programs.
- Unlock alternative funding sources, including public-private partnerships and Managed Entry Agreements.
- Build relationships with government officials, policymakers, healthcare providers, and patient organizations.
- Support state-level advocacy and public policy engagement.
- Partner with marketing and communications teams on value proposition messaging.

Essential Requirements

- Relevant science degree plus a master's degree in Business Administration, Public Policy, Communications, or equivalent.
- Minimum 8 years of experience, including 5+ years in public health, market access, healthcare strategy, development sector, or related fields.
- Experience working with state governments, public health institutions, payers, and healthcare administrators.
- Strong cross-functional collaboration and stakeholder leadership skills.

Essential Requirements

- Market access and reimbursement expertise
- Public affairs and policy advocacy
- Health economics and health system strategy
- Government stakeholder management
- Public-private partnerships
- Real-world evidence
- Strategic partnerships and impact measurement
- Agility, adaptability, analytical thinking, and customer-centricity

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? **https://www.novartis.com/about/strategy/people-and-culture**

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Дивизион
International
Business Unit
Marketing
Место
Индия
Сайт
Mumbai (Head Office)
Company / Legal Entity
IN10 (FCRS = IN010) Novartis Healthcare Private Limited
Functional Area
Market Access
Job Type

Full time
Employment Type
Regular
Shift Work
No

Accessibility and accommodation

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to diversityandincl.india@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

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