

AD, Value Realization

Job ID
REQ-10086825
авг 27, 2026
Мексика

Сводка

#LI-Hybrid

Location: Mexico City, Insurgentes

Relocation Support: This role is based in Mexico City, Insurgentes. Novartis is unable to offer relocation support: please only apply if accessible.

Reimagining Medicine Starts With Our People

The Associate Director, Value Realization is responsible for ensuring strategic transformation initiatives deliver measurable and sustainable business outcomes. This role partners closely with Engine Leads, Finance, business stakeholders, Delivery teams, and Transformation leaders to establish value frameworks, validate benefits, and provide transparency into realized impact.

The successful candidate will help ensure business investments translate into meaningful financial and operational results while driving a culture of accountability and value-based decision-making.

About the Role

Key Responsibilities

- Lead value realization activities for assigned transformation programs from business case development through benefit validation.
- Translate strategic objectives into measurable financial and non-financial value cases.
- Define benefit baselines, ownership models, assumptions, KPIs, and realization plans.
- Monitor and report forecasted, committed, delivered, validated, and sustained value.
- Identify value leakage, benefit slippage, duplication, and risks, recommending corrective actions when necessary.
- Support governance reviews with evidence-based insights and benefit realization reporting.
- Partner with Finance and business leaders to validate outcomes and ensure long-term sustainability.
- Strengthen enterprise value realization capabilities through standardized methodologies, templates, benchmarks, and best practices.

Essential Requirements

- Bachelor's degree in Business, Finance, Economics, Engineering, Analytics, Healthcare, Operations, or a related field.
- 7+ years of experience in business transformation, strategy, consulting, finance, operational excellence, portfolio management, or related disciplines.
- Demonstrated experience building business cases and measuring financial and non-financial benefits.
- Strong analytical and problem-solving capabilities.
- Experience working in complex matrix organizations and influencing senior stakeholders.
- Ability to challenge assumptions and drive evidence-based decision-making.
- Excellent communication, storytelling, and executive presentation skills.
- Fluency in English required.
- Experience within pharmaceutical, healthcare, or large enterprise transformation environments preferred.
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Commitment to Diversity & Inclusion

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

Accessibility and accommodation

Novartis is committed to work with and provide reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to tas.mexico@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Novartis tiene el compromiso de trabajar y proporcionar adaptaciones razonables para personas con discapacidad. Si, debido a una condición médica o discapacidad, necesita una adaptación razonable para cualquier parte del proceso de contratación, o para desempeñar las funciones esenciales de un puesto, envíe un correo electrónico a tas.mexico@novartis.com y permítanos conocer la naturaleza de su solicitud y su información de contacto. Incluya el número de posición en su mensaje.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

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Место
Мексика
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Company / Legal Entity
MX06 (FCRS = MX006) Novartis Farmacéutica S.A. de C.V.
Functional Area
BD&L & Strategic Planning
Job Type
Full time
Employment Type
Regular
Shift Work
No

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