

## Associate Director, US Insurance

Job ID  
REQ-10088187  
Сен. 25, 2026  
США

### Сводка

Are you passionate about protecting organizations through strategic risk management and innovative insurance solutions? As Associate Director, US Insurance, you will play a critical role in shaping and executing Novartis' U.S. commercial insurance strategy while serving as a trusted advisor to business leaders across the organization. In this highly visible position, you will lead insurance placements, oversee complex claims, manage broker relationships, and provide expert guidance on risk transfer, contractual protections, and insurance governance.

This is an exceptional opportunity for a risk management professional to influence strategic decisions and contribute to the resilience and long-term success of a global healthcare leader.

### About the Role

#### Key Responsibilities

- Lead the negotiation, placement, and renewal of U.S. commercial insurance programs in alignment with the global insurance and risk-transfer strategy.
- Manage complex insurance claims and partner with Legal, brokers, insurers, and business stakeholders to protect company interests and maximize coverage outcomes.
- Oversee insurance brokers and third-party service providers, establishing performance standards and ensuring cost-effective, high-quality support.
- Provide expert guidance on contractual risk-transfer provisions, insurance requirements, construction projects, clinical trials, supply-chain agreements, and evidence-of-insurance processes.
- Lead insurance-related budgeting, forecasting, variance analysis, SOX reporting, and compliance activities.
- Support strategic initiatives including M&A integration, process optimization, risk analysis, and continuous improvement projects within the Corporate Insurance function.

#### Essential Requirements

- Bachelor's degree in Risk Management, Finance, Business Administration, Insurance, Law, or a related field.
- Significant experience managing commercial insurance programs, risk transfer strategies, and complex claims in a corporate environment.
- Strong knowledge of insurance policy placement, underwriting, contractual risk transfer, and insurance program governance.
- Experience managing insurance brokers, external service providers, and cross-functional stakeholder relationships.
- Strong financial acumen with experience supporting budgets, forecasting, reporting, and compliance activities.
- Excellent analytical, negotiation, communication, and project management skills with the ability to influence stakeholders across a matrix organization.

#### Desirable Requirements

- Professional insurance designations such as CPCU, ARM, CRM, or equivalent certifications.
- Experience supporting mergers and acquisitions, global insurance programs, or multinational organizations.
- Experience leveraging approved AI tools, advanced analytics, automation, or digital solutions to enhance risk assessment, reporting, decision-making, and operational efficiency.

#### Why Novartis?

At Novartis, our purpose is to reimagine medicine to improve and extend people's lives. As Associate Director, US Insurance, you will help safeguard the organization through innovative risk management strategies and strong business partnerships. Working with stakeholders across the U.S. and globally, you will contribute to critical decisions that support business continuity, operational excellence, and long-term organizational resilience.

## Benefits & Rewards

The salary for this position is expected to range between \$132,300 - \$226,800 USD annually.

The final salary offered is determined based on factors including, but not limited to, relevant skills, experience, and qualifications. Upon joining Novartis, compensation is reviewed periodically and salary ranges may be adjusted based on company and market factors.

Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards. U.S.-based eligible employees will receive a comprehensive benefits package that includes health, life, and disability benefits, a 401(k) with company contribution and match, and a variety of additional benefits. Employees are also eligible for a generous time-off package including vacation, personal days, holidays, and other leave programs.

To learn more about the culture, rewards, and benefits we offer our people, click [here](#).

## Commitment to Diversity and Inclusion

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

The Novartis Group of Companies are Equal Opportunity Employers and take pride in maintaining a diverse environment. We do not discriminate in recruitment, hiring, training, promotion, or other employment practices for reasons of race, color, religion, gender, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status. We are committed to building diverse teams representative of the patients and communities we serve, and we strive to create an inclusive workplace that cultivates bold innovation through collaboration and empowers our people to unleash their full potential.

## Accessibility and Accommodation

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities.

If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or in order to perform the essential functions of a position, please send an email to [us.reasonableaccommodations@novartis.com](mailto:us.reasonableaccommodations@novartis.com) or call +1 (877) 395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

**Benefits and Rewards:** Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

### EEO Statement:

The Novartis Group of Companies are Equal Opportunity Employers. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, sex, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status.

### Accessibility & Reasonable Accommodations

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to [us.reasonableaccommodations@novartis.com](mailto:us.reasonableaccommodations@novartis.com) or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Дивизион  
Finance  
Business Unit  
Finance  
Место

США  
Состояние  
New Jersey  
Сайт  
East Hanover  
Company / Legal Entity  
U061 (FCRS = US061) Novartis Services, Inc.  
Functional Area  
Аудит и финансы  
Job Type  
Full time  
Employment Type  
Regular  
Shift Work  
No

Job ID  
REQ-10088187

### **Associate Director, US Insurance**

[Apply to Job](#)

Job ID  
REQ-10088187

### **Associate Director, US Insurance**

[Apply to Job](#)

---

**Source URL:** <https://www.novartis.ru/careers/career-search/job/details/req-10088187-associate-director-us-insurance>

#### **List of links present in page**

1. [https://www.novartis.com/sites/novartis\\_com/files/novartis-life-handbook.pdf](https://www.novartis.com/sites/novartis_com/files/novartis-life-handbook.pdf)
2. <https://www.novartis.com/about/strategy/people-and-culture>
3. [https://www.novartis.com/sites/novartis\\_com/files/novartis-life-handbook.pdf](https://www.novartis.com/sites/novartis_com/files/novartis-life-handbook.pdf)
4. <mailto:us.reasonableaccommodations@novartis.com>
5. [https://novartis.wd3.myworkdayjobs.com/en-US/Novartis\\_Careers/job/East-Hanover/Associate-Director--US-Insurance\\_REQ-10088187-1](https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/East-Hanover/Associate-Director--US-Insurance_REQ-10088187-1)
6. [https://novartis.wd3.myworkdayjobs.com/en-US/Novartis\\_Careers/job/East-Hanover/Associate-Director--US-Insurance\\_REQ-10088187-1](https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/East-Hanover/Associate-Director--US-Insurance_REQ-10088187-1)