

Senior Legal Counsel, International Strategy and Commercial Business

Job ID
REQ-10088817
Окт. 16, 2026
Великобритания

Сводка

#LI-Hybrid

Location: London, United Kingdom

Relocation Support: This role is based in London, United Kingdom. Novartis is unable to offer relocation support: please only apply if accessible.

Ready to help shape commercial strategy across Novartis' international business? As Senior Legal Counsel, International Strategy and Commercial Business, you will be a trusted legal partner on complex, high-impact matters across markets outside the United States. You will work closely with business leaders and legal colleagues on commercial brands, launch strategy, partnerships, alliance management and strategic initiatives, bringing pragmatic legal judgement and strong commercial thinking to the decisions that matter. This is an opportunity to influence across functions and markets, navigate complex legal challenges and help enable ambitious business objectives in a responsible and sustainable way.

About the Role

Key Responsibilities

- Provide pragmatic, business-focused legal advice on complex commercial and strategic matters across the International Business.
- Partner with business leaders on commercial brands, launch strategies, lifecycle management and market access initiatives.
- Advise on commercial partnerships and alliances, including drafting, reviewing and negotiating complex agreements.
- Assess legal and enterprise risks and develop practical solutions that support business objectives while safeguarding Novartis.
- Collaborate across Legal, Ethics, Risk and Compliance, Regulatory, Medical, Finance, Privacy and other functions.
- Support disputes, investigations, contractual issues and potential litigation relating to commercial brands and partnerships.
- Drive effective legal ways of working through knowledge sharing, technology, collaboration and mentoring.

Essential Requirements

- Law degree with qualification to practice law in a relevant jurisdiction.
- Significant post-qualification legal experience in pharmaceutical, biotechnology, or leading law firm environments.
- Strong knowledge of legal matters affecting the pharmaceutical or biotechnology industry, including commercial, regulatory, privacy, digital, and artificial intelligence matters.
- Demonstrated commercial acumen and ability to provide pragmatic legal solutions in complex or ambiguous situations.
- Strong communication, influencing and negotiation skills, with the ability to operate effectively across a matrix organization.
- Proven ability to deliver high-quality work under tight timelines in a fast-paced and demanding environment.

Benefits & Rewards

At Novartis, we're committed to reimagining medicine together - and rewarding the people who make it happen.

Expected Annual Base Salary Range for role: GBP 92.960 - GBP 172.640

The base salary offered is determined based on gender-neutral objectives, such as relevant skills, competencies and experience in accordance with the Novartis pay setting policy and upon joining Novartis will be reviewed periodically.

The rewards of being part of our team go far beyond base pay and incentives. We also offer a variety of competitive benefits in kind to help you thrive personally and professionally, such as insurance plans, retirement plans, wellbeing resources and global recognition programs. In addition, we provide flexible and hybrid working options, where possible, and minimum 14 weeks paid parental leave.

In addition to your base salary, you may be eligible for a performance-based bonus depending on certain performance parameters. Long-term equity awards granted at group level may also be part of your package. Further details will be provided during the application process.

Read our brochure to learn more about our global total rewards offering:

https://www.novartis.com/sites/novartis_com/files/novartis-life-handbook.pdf

Note: Benefits and compensation may vary by country and are subject to local legal requirements, including provisions of collective bargaining agreements where applicable. A full overview of your compensation package, including any relevant collective bargaining agreement details applicable to your role based on your employment location and Novartis employer entity, will be communicated separately to you during the application process.

Commitment to Diversity and Inclusion:

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?
<https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.
[Read our handbook \(PDF 30 MB\)](#)

Primary location salary range
£92,960.00 - £172,640.00
Дивизион
Legal
Business Unit
Legal
Место
Великобритания
Сайт
London (The Westworks)
Company / Legal Entity
GB16 (FCRS = GB016) Novartis Pharmaceuticals UK Ltd.
Functional Area
Юристы, Интеллектуальная собственность, Compliance
Job Type
Full time
Employment Type
Regular
Shift Work
No

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List of links present in page

1. https://www.novartis.com/sites/novartis_com/files/novartis-life-handbook.pdf
2. <https://www.novartis.com/about/strategy/people-and-culture>
3. https://www.novartis.com/sites/novartis_com/files/novartis-life-handbook.pdf
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