

Medical Excellence Lead

Job ID
REQ-10089162
Окт. 16, 2026
Канада

Сводка

#LI-Hybrid
Location: Toronto

Novartis is unable to offer relocation support for this role; please only apply if this location is accessible for you.

Medical Affairs Canada is seeking a Medical Excellence Lead to provide leadership and operational continuity for our Medical Excellence agenda. This role translates Medical strategy into practical Field Medical execution, sustains IMEx implementation, and strengthens metrics, capability building, quality and harmonized ways of working across Medical Affairs. The successful candidate will bring strong Field Medical credibility and the confidence to take ownership quickly, resolve barriers independently and influence across a complex matrix.

This job posting is for an existing position.

About the Role

Key responsibilities

- Lead Canada's Medical Excellence agenda and strengthen Field Medical execution across therapeutic areas.
- Translate Medical strategy into practical, consistent and measurable execution for Field Medical teams.
- Own Medical Excellence metrics, reporting, quality oversight and continuous-improvement priorities.
- Sustain IMEx implementation and embed harmonized ways of working across Medical Affairs.
- Define and advance capability-building priorities for MSL Leads, MSLs and relevant Medical stakeholders.
- Partner with Medical leadership, therapeutic-area teams, Medical Governance, Evidence Generation, Medical Information, Excellence & Execution, IMACE, IMEx and regional Field Medical Excellence partners.
- Identify and resolve operational barriers with sound judgement, escalating material risks when required.
- Use AI, CRM, dashboards and medical activity-tracking/reporting tools to improve visibility, follow-through and execution discipline.

Essential requirements

- Scientific or life-sciences degree.
- At least 4 years of experience in Medical Affairs, including relevant experience in MSL leadership, Field Medical or medical operations.
- Strong understanding of MSL and Field Medical realities, supported by scientific acumen and credibility with Medical stakeholders.
- Demonstrated experience translating strategy into execution and using metrics to drive quality, accountability and improvement.
- Ability to lead autonomously with decisiveness, pragmatism, sound judgement and minimal supervision.
- Strong stakeholder influence and the confidence to constructively challenge, align and drive follow-through across a matrix organization.
- Change-leadership capability, strong execution discipline and situational adaptability.
- Advanced English speaking and writing skills.

Desirable requirements

- Prior experience as an MSL or MSL manager, with exposure to IMEx, transformation or capability-building initiatives.
- French language proficiency and experience with CRM, dashboards or Medical activity-tracking/reporting systems.

At Novartis Canada, we are determined to be a valued partner and advocate, with a deep understanding of patient needs along the entire care journey – from drug development, to diagnosis, to access and beyond. Part of the way we are doing this is by leveraging data, technology, and partnerships.

Research & Development: we focus on four core therapeutic areas: Cardiovascular, Renal & Metabolic, Immunology, Neuroscience and Oncology. We also develop and deliver treatments through other promoted and established brands, which today are helping millions of patients. Over the last three years, our average annual research and development investment in Canada was over \$30 million, and we conduct clinical trial research in every region throughout Canada.

Commitment to Diversity and Inclusion: Novartis is committed to building outstanding, inclusive work environment and diverse team’s representatives of the patients and communities we serve.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?
<https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.
[Read our handbook \(PDF 30 MB\)](#)

Дивизион
International
Business Unit
Development
Место
Канада
Сайт
Toronto
Company / Legal Entity
CA04 (FCRS = CA004) NOVARTIS PHARMA CANADA INC.
Functional Area
Research & Development
Job Type
Full time
Employment Type
Temporary (Fixed Term)
Shift Work
No

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