

Director, Federal Government Affairs

Job ID
REQ-10089576
Окт. 12, 2026
США

Сводка

The Director, Federal Government Affairs serves as a key representative and advocate for Novartis at the federal level, building and maintaining strategic relationships across Congress, the Administration, federal agencies, industry associations, and the broader healthcare policy community. The Director will develop and execute advocacy strategies that advance enterprise priorities, shape policy outcomes, and support the company's business objectives.

The role provides strategic counsel to senior leadership on legislative and regulatory developments, drives engagement with external stakeholders and trade organizations, and helps strengthen Novartis' reputation as a trusted, innovative, and influential voice in healthcare policy.

This role is based out of our Washington D.C. office 3x/week.

About the Role

Key responsibilities:

- Provide respected, credible and active day-to-day representation of Novartis in Washington, D.C. by establishing and maintaining a strong, sophisticated network of relationships on Capitol Hill, within the Executive Branch, and relevant agencies and across the broader healthcare/policy community.
- Proactively support the company's enterprise priorities through strategic alignment of business priorities with the company's advocacy and political agenda, including healthcare, tax, and workforce issues.
- Lead the creation and execution of specific government affairs strategies to ensure an in-creased understanding of the company with respect to its strategic positioning in the industry, and build the company's reputation for high integrity, competitive leadership and sustained performance.
- Develop a strategic direction as it relates to the company's outreach and engagement with federal government officials, issue management, and third parties.
- Analyze legislative language; prepare and provide executive summaries of complex legislation and assist other NVS functions with issues involving federal officials.
- Drive federal advocacy agenda and provide input/recommendations at key associations such as PhRMA, BIO, and others that impact policy development and strategy.
- Manage expectation of Public Affairs leadership – keeping all relevant stakeholders informed on existent and upcoming federal legislative issues, delivering strategies for success and executing against those strategies.

Essential Requirements:

- 10+ years of experience with federal legislative, executive and public policy-making activities preferred.
- Understanding of the healthcare and pharmaceutical industries and/or tax preferred.
- In-depth knowledge of the U.S. legislative process, including an under-standing of the roles and decision-making processes of the Executive Agencies, the U.S. Senate, and U.S. House of Representatives.
- Strong background in analyzing legislative language and providing strategic insights to support company functions involving federal officials.
- Excellent communication skills to effectively represent the company in meetings and discussions with federal policymakers and stakeholders.
- Proficiency in utilizing data-driven impact assessments to inform decision-making and policy development.

Benefits & Rewards

The salary for this position is expected to range between \$176,400 and \$327,600 per year. The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors. Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards. US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?
<https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally <https://www.novartis.com/careers/benefits-rewards>

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Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

EEO Statement:

The Novartis Group of Companies are Equal Opportunity Employers. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, sex, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status.

Accessibility & Reasonable Accommodations

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to us.reasonableaccommodations@novartis.com or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Дивизион

Corporate Affairs

Business Unit

Corporate & Division Services

Место

США

Состояние

District of Columbia

Сайт

Washington, DC

Company / Legal Entity

U061 (FCRS = US061) Novartis Services, Inc.

Functional Area

Communications & Public Affairs

Job Type

Full time

Employment Type

Regular

Shift Work

No

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