NOVARTIS

Medical Manager, CRM

Job ID
REQ-10089777
Окт. 15, 2026
Филиппины

Сводка

The Medical Manager is responsible for operationalizing the TA medical strategy into scientific communication, education, and congress activities. The role drives the strategic and scientific leadership for assigned therapeutic areas by translating global, international, and local medical strategies into impactful country execution. The role provides expert medical guidance, shapes scientific exchange, strengthens external engagement, and ensures high scientific rigor in all medical initiatives. It partners cross functionally to deliver medical education, insight generation, evidence contributions, and compliant scientific dialogue, supporting lifecycle management and patient centric outcomes. The Medical Manager acts as a key scientific ambassador and connector between internal teams and external medical communities.

About the Role

Major Accountabilities

Medical Strategy (Product-Level Accountability)

- Own the product-level medical strategy for the assigned asset, aligned with the overall Therapeutic Area (TA) medical strategy.
- Partner with the TA Head, who retains accountability for TA-wide medical strategy and portfolio prioritisation.
- Translate TA medical strategy into asset-specific medical objectives, evidence plans, and medical activities across the product lifecycle.
- Provide scientific leadership and strategic direction for medical activities related to the assigned product.
- Contribute to integrated evidence generation plans (e.g. interventional studies, Real-World Evidence (RWE), Health Economics and Outcomes Research (HEOR)), within the scope of the assigned product.

Medical Education & Scientific Communication

- Design and execute medical education initiatives, including webinars, scientific sessions, and TA-specific learning programs.
- Organize pre-, during-, and post-congress activities in collaboration with cross-functional teams.
- Produce, adapt, and ensure quality of scientific materials (publications, slide decks, external presentations).
- Ensure all content and all scientific, clinical, and educational activities adhere to ERC, local laws, medical governance, and internal compliance standards.

Scientific Engagement

- Leads high-level scientific engagement with senior MEs, peer-to-peer scientific exchange with Medical Experts and HCP networks, fostering credible, unbiased scientific dialogue.
- Build and sustain strong scientific relationships with rising stars, KOLs, and expert communities.
- Implement external scientific engagement activities, including advisory interactions, expert meetings, and scientific discussions.
- Ensure compliant, evidence-based interactions consistently aligned with Novartis governance.

Insight Generation & Evidence Contribution

- Gather actionable external insights from HCPs, MEs, congresses, real-world practice, and scientific interactions.
- Synthesize insights to influence TA strategy, identify evidence gaps, and shape medical priorities.
- Contribute to local evidence needs by designing and supporting feasibility, clinical alignment, scientific rationale, and publication activities.
- Partner with clinical teams on early research questions, clinical planning, and evidence translation.
- Contribute to market access readiness in collaboration with V&A by informing the market access dossier with clinical attributes and patient-related outcomes

Medical Community & Partnerships Building

- Build partnerships with medical societies, academic institutions, and scientific collaborators.
- Represent Novartis as a credible scientific voice at congresses, scientific events, and expert forums.

- Strengthen connections across the medical ecosystem to support joint value creation and external collaboration.

Requirements

- MD, PharmD, PhD, or equivalent advanced scientific degree
- Experience in Medical Affairs, customer-facing scientific roles, cross-functional collaboration, external engagement, clinical study design, clinical/scientific communication; 2–3+ years in medical/clinical roles preferred.

Functional Capabilities:

- Scientific expertise; ability to interpret clinical data; insight analysis; ability to create/adapt scientific content; experience with cross-functional leadership.
- Ability to identify data gaps and design clinical studies
- Ability in developing/adapting scientific communication and medical education materials.
- Ability to collaborate effectively across matrix teams

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.
Read our handbook (PDF 30 MB)

Дивизион
International
Business Unit
Research
Место
Филиппины
Сайт
Makati City
Company / Legal Entity
PH03 (FCRS = PH003) Novartis Healthcare Philippines, Inc
Functional Area
Research & Development
Job Type
Full time
Employment Type
Regular
Shift Work
No

Job ID
REQ-10089777

Medical Manager, CRM

Apply to Job

Job ID

REQ-10089777

Medical Manager, CRM

Apply to Job

Source URL: *https://www.novartis.ru/careers/career-search/job/details/req-10089777-medical-manager-crm*

List of links present in page

1. https://www.novartis.com/about/strategy/people-and-culture
2. https://www.novartis.com/sites/novartis_com/files/novartis-life-handbook.pdf
3. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Makati-City/Medical-Manager--CRM_REQ-10089777
4. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Makati-City/Medical-Manager--CRM_REQ-10089777