

Global Category Manager Automation & Robotics

Job ID
REQ-10090769
Окт. 27, 2026
Чехия

Сводка

#LI-Hybrid
Location: Prague, Czech Republic

Lead strategic procurement initiatives across the Automation & Robotics category, building effective supplier partnerships and delivering sustainable value within a complex global environment.

Are you ready to shape strategic procurement within a global organisation undergoing meaningful transformation?

As Global Category Manager Automation & Robotics, you will translate broader procurement strategies into effective category plans and sourcing initiatives. You will drive supplier performance, value delivery and contracting activities while partnering with divisions, countries, sites, Category teams and Business Partners.

This is an opportunity to play an important role in an evolving global Category Management structure, strengthening how Procurement operates and partners with its internal customers.

About the Role

Key responsibilities:

- Translate global divisional Category strategy into effective sub-category strategies, sourcing plans and implementation activities.
- Lead sourcing initiatives within Automation & Robotics and deliver agreed procurement savings and value targets.
- Contribute to the overall Category strategy, including supplier segmentation, strategic supplier identification and business planning.
- Lead strategic supplier relationships, establish consistent performance indicators and address supplier performance risks and issues promptly.
- Lead major contracting activities within the sub-category, ensuring negotiated agreements are clearly communicated and consistently applied.
- Gather supplier information and feedback from divisions, countries, sites, Category teams and Business Partners.
- Support the delivery of relevant Procurement Balanced Scorecard metrics and other measures of financial and customer value.
- Manage budgets and resource allocation within the area of responsibility, ensuring priority projects are appropriately resourced and delivered.
- Manage the performance and development of direct reports and contribute to the development of indirect team members, where applicable.

Essential Requirements:

- Significant professional experience in procurement, strategic sourcing or Category Management, with responsibility for complex sourcing initiatives.
- Experience developing and implementing category or sub-category strategies and sourcing plans.
- Strong experience managing strategic supplier relationships and supplier performance.
- Demonstrated commercial capability, including supplier negotiations and the management of significant contracts.
- Experience delivering procurement savings, value and relevant performance measures.
- Strong stakeholder-management skills, with the ability to collaborate across functions, countries, sites and business areas.
- Experience managing complex projects, priorities, budgets and resources within a procurement environment.
- Leadership capability, including experience managing and developing teams and talent.

Desirable Skills:

- **Category experience:** Experience or demonstrated exposure to industrial or laboratory automation, robotics, control systems, system integration or related technology and engineering categories is preferred.
- **Technology-focused sourcing:** Familiarity with sourcing technology-intensive solutions and considering lifecycle cost, scalability, interoperability and supplier or technology dependency would be an advantage.
- **Supplier and stakeholder environment:** Experience working with automation suppliers, technology partners, engineering teams or manufacturing stakeholders, together with an interest in emerging technologies, is preferred.

Benefits & Rewards

At Novartis, we're committed to reimagining medicine together and rewarding the people who make it happen.

Expected Annual Base Salary Range for this role:

Czech Republic: CZK 1,097,670 – 2,038,530 annually

The base salary offered is determined based on gender-neutral objectives, such as relevant skills, competencies and experience, in accordance with the Novartis pay-setting policy. Upon joining Novartis, salary will be reviewed periodically.

In addition to your base salary, you may be eligible for a performance-based bonus depending on certain performance parameters. Further details will be provided during the application process.

The rewards of being part of our team go far beyond base pay and incentives. We also offer a variety of competitive benefits to help you thrive personally and professionally.

Local benefits in the Czech Republic include:

- Monthly pension contribution matching your individual contribution up to 3% of your gross monthly base salary
- Risk Life Insurance fully covered by Novartis
- 5 weeks of holiday per year
- 4 paid sick days per calendar year without a medical sickness report
- Benefit Plus Cafeteria programme of CZK 17,500 per year
- Meal vouchers of CZK 105 for each working day
- MultiSport Card

The current Czech Republic hiring guidance lists these as local benefits. It also has level-dependent transportation or company-car/car-allowance provisions, which I have deliberately not included because we have not established the applicable level for this advert.

Pay equity is a fundamental principle of our employment policy and reflects our commitment to create a diverse, equitable and inclusive environment that treats all employees with dignity and respect, as outlined in our Code of Ethics.

Note: Benefits and compensation may vary by country and are subject to local legal requirements, including provisions of collective bargaining agreements where applicable. A full overview of your compensation package, including any relevant collective bargaining agreement details applicable to your role based on your employment location and Novartis employer entity, will be communicated separately to you during the application process.

Commitment to Diversity and Inclusion / EEO

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

Accessibility and Accommodation

Novartis is committed to working with and providing reasonable accommodation to all individuals. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to receive more detailed information about the essential functions of a position, please send an e-mail to di.cz@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

Primary location salary range
Kč1,097,670.00 - Kč2,038,530.00

Дивизион

Operations

Business Unit

Purchasing & Sourcing

Место

Чехия

Сайт

Prague

Company / Legal Entity

CZ02 (FCRS = CZ002) Novartis s.r.o.

Functional Area

Закупки
Job Type
Full time
Employment Type
Regular
Shift Work
No

Accessibility and accommodation

Novartis is committed to working with and providing reasonable accommodation to all individuals. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to receive more detailed information about the essential functions of a position, please send an e-mail to di.cz@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

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