NOVARTIS

(高级）地区经理

Job ID
REQ-10090928
Окт. 28, 2026
Китай
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Сводка

关于此角色：
我们正在寻找一名（高级）地区经理。您的工作将监督、辅导与带领区域医药代表团队开展产品的学术推广，以及高效的跨部门合作以推动品牌战略在区域内的实施，最终让患者受益！这个岗位将直接向大区经理汇报。

About the Role

主要职责：

- 负责辖区业务发展及团队管理，带领团队依法依规开展药品信息传递和学术沟通；
- 确保业务活动符合国家法律法规及公司合规要求。
- 通过业务规划、团队辅导、绩效管理和跨职能协作推动区域业务发展；
- 持续提升团队专业能力和执行质量。
- 培养和发展人才，建设高敬业度团队；
- 践行诺华“求知、赋能、诚信、激发”的价值观，发挥影响力、赋能团队成长；
- 为患者创造更大价值。

对多元化和包容性/平等就业机会的承诺：

诺华致力于为我们所服务的患者和社区建立一个优秀、包容的工作环境和多元化的团队。

基本要求：

- 需符合医药代表备案管理规定的专业与学历，以及从业资格要求
- 大学本科及以上学历
- 良好的英语听说读写能力
- 3年以上制药行业相关经验，1年以上管理经验
- 出色的团队管理/领导能力。合规意识强

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.
Read our handbook (PDF 30 MB)

Дивизион
International
Business Unit
Sales
Место
Китай
Сайт
Haikou (Hainan Province)
Company / Legal Entity
CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd
Functional Area
Продажи
Job Type
Full time
Employment Type
Regular (Sales Manager)
Shift Work
No

Accessibility and accommodation

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to diversityandincl.china@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

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