NOVARTIS

MSL Oncology - Hematology

Job ID
REQ-10092658
Ноя. 23, 2026
Мексика

Сводка

As a Medical Science Liaison, you will serve as a scientific partner to Medical Experts and key external stakeholders, translating complex scientific information into meaningful medical discussions. You will help strengthen scientific exchange, support clinical research activities, and identify opportunities to address unmet medical and educational needs.

About the Role

Build and develop relationships with Medical Experts (MEs) and key accounts, serving as a trusted scientific resource within the assigned therapeutic area.

- **Develop and execute strategic ME engagement plans**, prioritizing stakeholders and activities in alignment with the country medical strategy.
- **Deliver high-quality scientific and medical exchange**, providing balanced, accurate, and evidence-based information.
- **Identify medical and scientific needs** and opportunities where engagement with Medical Experts can support better understanding of the disease area, treatment landscape, or emerging evidence.
- **Respond to unsolicited medical information requests** from healthcare professionals in an accurate, compliant, and timely manner.
- **Support clinical research programs** by partnering with Clinical Operations and providing scientific and educational support to potential and active study sites.
- **Facilitate Investigator-Initiated Trial (IIT) requests** in accordance with established processes and applicable requirements.
- **Partner effectively with cross-functional field teams**, serving as a medical and scientific resource while maintaining the appropriate distinction between medical and promotional activities.
- **Maintain high standards of compliance**, working in accordance with Ethics, Risk & Compliance requirements and applicable local regulations.
- Ensure appropriate **reporting of adverse events, special situations, and product quality/technical complaints within required timelines**, including the 24-hour reporting requirement where applicable.
- Support the **distribution of medical or product samples where applicable** and permitted by local requirements.

Ideal Profile

We are looking for a scientifically strong, externally oriented professional who can build credibility with senior healthcare stakeholders and translate scientific evidence into high-quality medical dialogue.

Education & Experience

- Advanced degree in a scientific or healthcare discipline, such as **MD, PharmD, PhD, MSc, or equivalent relevant qualification**
- Previous experience in **Medical Affairs, MSL, clinical research, or another scientific field-facing role** within the pharmaceutical or biotechnology industry is preferred.
- Strong knowledge of the relevant **therapeutic area, clinical development, and scientific evidence landscape**
- Experience engaging with **healthcare professionals, investigators, Medical Experts, and/or scientific societies** is highly desirable.

Capabilities & Competencies

- Strong scientific communication and presentation skills, with the ability to discuss complex clinical data with credibility and clarity.
- Ability to develop trusted, long-term relationships with external scientific stakeholders.
- Strong strategic thinking and ability to translate the medical strategy into focused field activities and engagement plans.
- Ability to identify scientific insights and communicate them effectively to internal Medical Affairs and cross-functional partners.
- Collaborative mindset and ability to work effectively across Medical Affairs, Clinical Operations, Market Access, and other relevant functions.
- Strong planning and prioritization skills, with the ability to manage a geographically dispersed stakeholder network.
- Sound judgment and a strong commitment to **ethical, compliant, and non-promotional scientific engagement**
- High degree of autonomy, accountability, curiosity, and learning agility.
- Willingness to travel regularly within the assigned territory.

Key Measures of Success

- Quality and strategic relevance of Medical Expert engagement.
- Execution of medical activities against the annual medical plan.
- Generation and communication of meaningful field medical insights.
- Effective scientific support of clinical research and study-site activities.
- Consistent adherence to Ethics, Risk & Compliance and pharmacovigilance requirements.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?
https://www.novartis.com/about/strategy/people-and-culture

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.
Read our handbook (PDF 30 MB)

Дивизион
International
Business Unit

Development
Место
Мексика
Сайт
INSURGENTES
Company / Legal Entity
MX06 (FCRS = MX006) Novartis Farmacéutica S.A. de C.V.
Functional Area
Research & Development
Job Type
Full time
Employment Type
Regular
Shift Work
No

Accessibility and accommodation

Novartis is committed to work with and provide reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to tas.mexico@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

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