NOVARTIS

Commercial Business Analyst

Job ID
REQ-10093807
Ноя. 26, 2026
Россия
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Сводка

通过复分析、报告、预测等为国家/地区（通常为高等收入及以上国家/地区）内的企业提供支持，可能协调专家团队。 担任某个国家/地区BPA的业务合作伙伴，为管理团队提供精辟的增值分析和决策支持。

About the Role

Major Accountabilities

~ 确保企业指定区域内BPA战略目标的运营转化
~ 向管理层提供准确的相关业务分析，为月度运营审核和临时请求提供支持，确保及时准确地收集信息。
~ 进行分析以评估风险或机会；针对降低这些风险提出建议。
~ 为域中的投资/项目提供财务分析和决策支持
~ 确保妥为监控和衡量持续业务绩效，与业务合作伙伴对资源重定向提供预警。
~ 提供准确的运营信息和建议，为年度预算、滚动预测和战略规划流程提供支持。
~ 确保商业团队所提供数据的完整性，并提供增值服务；针对提高预测准确度提出建议。
~ 提供完善的优质财务分析，以改进商业案例策划书和提高盈利能力跟踪。
~ 不断改进和简化目前的管理报告流程，为明确和实施精实流程提供支持，满足企业不断变化的需求。
~ 可监督BPA专家小组的绩效和建立。
~ 收到后 24 小时内报告与诺华产品相关的技术投诉/不良事件/特殊情况
~ 营销样本的分发（适用）

Key Performance Indicators

~内部客户对所提供财务分析的质量、适当性和及时性的满意度
~预算和财务预测的可靠性、及时性和准确性
~预警系统和结果的准确性。 高效控制行业风险和机会

Work Experience

~职能广度
~财务管理
~运营管理和执行

Skills

~市场理解
~了解价值驱动因素
~规划与分析
~影响关键利益相关者的能力
~工艺优化
~数据清理/归一化
~数据可视化
~员工敬业度
~财务与管理
~报告
~合规与控制
~批判性思维
~快速解决问题
~管理歧义
~人工智能驱动
~洞察生成
~给予和接收反馈
~人际交往能力

Language

英语

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.
Read our handbook (PDF 30 MB)

Дивизион
International
Business Unit
Sales
Место
Россия
Сайт
Moscow (City)
Company / Legal Entity
RU07 (FCRS = RU007) Novartis Pharma LLC
Functional Area
Аудит и финансы
Job Type
Full time
Employment Type
正式
Shift Work
No

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