

# Access Strategy Manager

Job ID  
REQ-10074108  
мар 30, 2026  
Колумбия

## Сводка

#LI-Hybrid

Location: Bogota, Colombia

Relocation Support: This role is based in Bogota, Colombia. Novartis is unable to offer relocation support: please only apply if accessible.

If you are passionate about turning breakthrough oncology innovation into real-world patient impact, this role is your opportunity to make access happen. As Strategic Access Manager, you will shape and lead the local access strategy for our Oncology portfolio in Colombia, translating evidence into compelling value stories, driving high-quality pricing and reimbursement submissions, and building trusted partnerships across the healthcare ecosystem so more patients can benefit—faster..

## About the Role

### Key Responsibilities

- Define and lead the local access strategy for the Oncology portfolio across product lifecycles.
- Convert access barriers into clear priorities that improve reimbursement, listing, and patient uptake.
- Translate clinical, economic, and real world evidence into compelling value propositions for payers.
- Develop and deliver pricing and reimbursement submissions with quality, consistency, and compliance.
- Proactively manage submission risks, dependencies, and timelines to accelerate access decisions.
- Build strategic relationships with payers, institutions, and decision makers to enable access.
- Partner cross functionally to embed access strategy into brand plans and improve performance through key metrics.

### Essential Requirements

- Upper Intermediate English skills
- Experience leading market access strategy for innovative medicines within the Colombian healthcare system.
- Demonstrated expertise in pricing and reimbursement submissions, including quality and compliance standards.
- Ability to translate clinical and economic evidence into clear value propositions for payer audiences.
- Strong stakeholder management skills with payers, institutions, and public or private decision makers.
- Proven cross functional collaboration across medical, evidence generation, marketing, and commercial teams.
- Strong analytical skills to track access performance and convert insights into measurable improvements.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?  
<https://www.novartis.com/about/strategy/people-and-culture>

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Business Unit  
Strategic Planning & BD&L  
Место  
Колумбия  
Сайт  
Bogota (Pharmaceuticals / GDD / NTO / CTS)  
Company / Legal Entity  
CO01 (FCRS = CO001) Novartis de Colombia S.A  
Functional Area  
Market Access  
Job Type  
Full time  
Employment Type  
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Shift Work  
No

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