

## BPA Lead

Job ID  
REQ-10076055  
май 12, 2026  
Португалия

### Сводка

Lead Business Planning & Analysis (BPA) activities within a country. Provide strategic and insightful value-added analysis and decision support to the business leadership. Deliver core management reporting and financial planning processes to ensure the effective and timely delivery of recurring or ad-hoc financial information, and pro-active cross-functional liaison with the Financial Reporting & Accounting (FRA) and commercial teams

### About the Role

#### Major Accountabilities

- Develop strong understanding of the market dynamics and Novartis products to drive performance.
- Support leadership team in driving performance with financial analysis, drive external competitive analysis and internal insights (e.g. sales and cost trends, early warning systems, Risks and Opportunities make recommendations to mitigate risks and maximize opportunities, etc).
- Demonstrate leadership and influencing skills dealing with senior management / Cluster / Region / leading business review preparations and additional initiatives/ad-hoc projects as needed.
- Pro-actively conduct value added analysis – Benchmarking, Resource Allocation, Profitability analysis, NPV assessment to drive margin improvement and identify investment areas.
- Ensure high quality of financial reporting and forecast accuracy on monthly and quarterly estimates of various financial KPIs (sales, costs, cash flow, etc.).
- Lead 1FP, forecasting and resource allocation process, responsible for consolidation of detailed operationalization.
- Coordinate all the activities to ensure proper month/quarter/year end closing, prepare actual performance analysis for month end closing.
- Interact with others in a positive and constructive way, being open to diversity and aligned with corporate guidelines, in order to guarantee Novartis has a working environment free from all forms of discrimination and harassment as well as contributing to a positive and inclusive working environment.
- Work within Integrity and Compliance policies and ensure those around him/her do the same, complying with job Excellence Standards in order to contribute to the alignment with Novartis Global procedures and objectives.

#### Additional Specifications

#### Key Performance Indicators (KPIs)

- Accuracy of actuals, plans, availability of analysis in time and of required quality
- Achievement of Budget targets, quarterly financial forecast accuracy,
- Customer satisfaction

#### Ideal Background

#### Education & Qualifications

- Bachelor's degree in Finance, Business Admin/Management/Economic or related field
- MBA or higher degree related to business/management (preferable)

#### Languages

- Local language
- Fluent in English

#### Experiences

- Substantial experience in Business Case Management Financial Management preferably in Pharmaceutical industry (Min. 5-7 years)
- Proven ability to identify strategy critical issues to drive organization to achieve objectives and understand internal and external factors contributing to the organization's dynamics
- Operations Management and Execution
- Experience in Functional Breadth

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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Дивизион  
Finance  
Business Unit

Finance  
Место  
Португалия  
Сайт  
Sintra  
Company / Legal Entity  
PT05 (FCRS = PT005) PT Pharma  
Functional Area  
Аудит и финансы  
Job Type  
Full time  
Employment Type  
Regular  
Shift Work  
No

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