

# Director Health Economics and Outcomes Research (HEOR)

Job ID  
REQ-10076872  
май 15, 2026  
США

## Сводка

#LI - Remote

Novartis has an exciting opportunity for a Director, HEOR Product Lead CRM for a Cardiovascular Product. You are directly responsible for leading relationships with the appropriate Medical Executive Directors/Directors and appropriate commercial leads (e.g., Value and Access) to ensure alignment on strategic priorities to ensure efficient and impactful tactical execution for the Cardiovascular Product. The Director along with the Evidence Generation Executive Director aligns with Medical SPOC (Single Point of Contact) for IPST (Integrated Product Strategy Team). The Director will also perform role as an individual contributor to execute tactical evidence initiatives to support medical product strategies.

This position can be based remotely anywhere in the U.S. (there may be some restrictions based on legal entity). Please note that this role would not provide relocation as a result. The expectation of working hours and travel (domestic and/or international) will be defined by the hiring manager. This position will require 25% travel.

## About the Role

### Major Responsibilities:

- Represent the HEOR team in Medical Strategy Teams in the development of medical and HEOR strategies to demonstrate the value of products to payers, clinical decision-makers and patients.
- Proactively generate and communicate evidence necessary to optimize patient access and value of Novartis products in the US market.
- Exhibit medical leadership in strategic alignment with other areas and proactively propose new impactful ideas in cross-functional teams.
- Manage multiple HEOR projects, associated budgets and external & internal partners, while ensuring a high level of scientific rigor and alignment with stakeholders.
- Build robust external institutional and individual level partnerships as needed.
- Effectively communicate impactful research to diverse audiences.
- Publish and present impactful research at scientific conferences and forums.
- Business Partnering – Effectively partner with internal stakeholders at strategic and tactical levels to shape research partnerships; generate and disseminate robust HEOR findings in support of external stakeholders including SOCs and payers.
- AI Fluency & Digital Enablement - Leverages AI tools to streamline tasks, generate content, and support decision-making, demonstrating practical fluency in prompting, interpreting, and refining AI outputs to improve work quality and efficiency.

### Education and Work Experience:

#### Essential Requirements

- An advanced degree (Master's or doctorate) in health economics, statistics, epidemiology, health policy or related field is required.
- A minimum of 8 years' experience in the pharma or healthcare sector, preferably in health economics, market access or related functions/fields is required.
- Substantial experience in shaping HEOR and RWE strategy and hands-on execution supporting inline and pipeline products is required.
- Candidates have consistently demonstrated ability to lead and execute and drive excellence in cross-functional teams both within their direct area of responsibility and across their organization.
- Expert knowledge of Health Economics, Outcomes Research, and Real-World Evidence including study design, methodologies, modeling, data sources and analyses is required.
- Deep knowledge of US healthcare financing and delivery system, US payer environment, evolving trends and competitive landscape is required.

#### Preferred Requirements

- PhD or PharmD with strong focus in Health Economics, Public Health, Epidemiology or related field preferred.
- Experience engaging or partnering with external organizations (e.g., SOCs, payers, universities, value assessors, regulatory agencies, etc.) is strongly preferred.

#### Novartis Compensation Summary:

The salary for this position is expected to range between \$185,500 and \$344,500 per year.

The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors.

Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards.

US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?  
<https://www.novartis.com/about/strategy/people-and-culture>

**Benefits and Rewards:** Learn about all the ways we'll help you thrive personally and professionally.  
[Read our handbook \(PDF 30 MB\)](#)

**EEO Statement:**

The Novartis Group of Companies are Equal Opportunity Employers. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, sex, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status.

**Accessibility & Reasonable Accommodations**

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to [us.reasonableaccommodations@novartis.com](mailto:us.reasonableaccommodations@novartis.com) or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Дивизион

US

Business Unit

General Management

Место

США

Состояние

Remote, US

Сайт

Remote Position (USA)

Company / Legal Entity

U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Functional Area

Market Access

Job Type

Full time

Employment Type

Regular

Shift Work

No

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