

Immunology Therapeutic Area Head

Job ID
REQ-10082638
июл 07, 2026
Испания
Available in: English

Сводка

#LI-Hybrid

Location: Spain

About the Role

At Novartis, we are reimagining medicine to improve and extend people's lives. As the Immunology Therapeutic Area Head, you will play a critical leadership role in shaping the vision, strategy, and performance of our Immunology portfolio in Spain. You will be responsible for driving growth, maximizing launch readiness, and ensuring the successful execution of strategic priorities across current and future assets.

Leading a high-performing cross-functional organization, you will work closely with local, regional, and global stakeholders to accelerate patient access, strengthen market leadership, and deliver sustainable business results. This is a unique opportunity to influence the future of Immunology, build strong external partnerships, and contribute to bringing innovative therapies to patients who need them most.

About the Role

Key Responsibilities

- Lead, manage, and develop the overall performance of the Immunology portfolio, ensuring delivery of sales, profit, and growth objectives within agreed budgets.
- Develop and implement the Immunology Therapeutic Area strategy in alignment with country, regional, and global priorities.
- Drive launch excellence and maximize the value of current and future portfolio assets through effective strategic planning and execution.
- Foster strong cross-functional collaboration with Customer & Market Activation, Medical Affairs, Value & Access, Business Operations, and other key functions.
- Build and execute fit-for-purpose "One Brand Plan" strategies aligned with customer needs, market dynamics, and organizational priorities.
- Monitor the competitive landscape, emerging market trends, and key industry developments to proactively identify opportunities and risks.
- Develop and maintain effective relationships with external stakeholders, including healthcare professionals, key opinion leaders, scientific societies, and healthcare decision makers.
- Lead and develop a high-performing team, creating a culture of accountability, innovation, inclusion, and talent development.
- Ensure appropriate compliance with Novartis policies, quality standards, and ethical business practices.
- Ensure timely reporting of technical complaints, adverse events, and special case scenarios related to Novartis products in accordance with company requirements.

Essential Requirements

- Significant pharmaceutical industry experience with demonstrated success in commercial, marketing, business unit, or therapeutic area leadership roles.
- Proven P&L accountability and experience managing business performance in a complex healthcare environment.
- Strong leadership experience managing large and/or diverse cross-functional teams.
- Demonstrated experience developing and executing strategic business plans that deliver sustainable growth and successful product launches.
- Deep understanding of market access, healthcare systems, customer engagement, and the pharmaceutical competitive landscape.
- Strong stakeholder management and influencing capabilities across local, regional, and global organizations.
- Experience leading transformational change and driving organizational performance.
- Excellent communication, strategic thinking, and decision-making skills.
- Fluency in English and Spanish.

Desirable Requirements

- Experience within Immunology or related specialty therapeutic areas.
- Experience working in international or regional leadership roles with broad geographic scope.

Benefits & Rewards

At Novartis, we're committed to reimagining medicine together—and rewarding the people who make it happen. The rewards of being part of our team go far beyond compensation. We offer competitive benefits, wellbeing programs, learning and development opportunities, flexible working arrangements, and a culture that empowers our associates to thrive personally and professionally.

Commitment to Diversity & Inclusion

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

Why Novartis

Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting, and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

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<https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.
[Read our handbook \(PDF 30 MB\)](#)

Primary location salary range
€126,600.00 - €235,200.00
Дивизион
International
Business Unit
General Management
Место
Испания
Сайт
Barcelona Gran Vía
Company / Legal Entity
ES06 (FCRS = ES006) Novartis Farmacéutica, S.A.
Alternative Location 1
Madrid Delegación, Испания
Functional Area
Коммерция и общий менеджмент
Job Type
Full time
Employment Type
Regular
Shift Work
No

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